

**"NEW" CORTINA**  
MODEL C  
**\$1903**  
FULL PRICE

Plus Tax and License



# WE NEED USED CARS

OUR STOCK IS LOW — OUR SALES ARE GOOD

GET MORE TRADE-IN ALLOWANCE AT KOTT & SMOLAR — ON A '68 MODEL



SINCE 1930



USED CARS  
TE 5-6624

NEW CAR DEPARTMENT  
AND SERVICE  
TE 5-6621

336 West Anaheim, Wilmington —  
3 Miles West of the Long Beach  
Freeway, 11 Blocks East of  
Harbor Freeway.

## STATION WAGONS

See & Drive Choice Buys — All A-1 Warranty

- '66 FALCON \$1299  
4 Passenger Wagon, Automatic, radio & heater, 4 cylinder, Real clean. W-44
- '62 PONTIAC \$1099  
Bonneville 4-Door Wagon, Factory air, motor excellent, V-6, automatic, radio & heater, power steering & brakes. Well-cared-for appearance. W-175
- '65 PLYMOUTH \$1599  
Valiant 306 4 Passenger Wagon, Factory air, V-6, automatic, radio & heater, luggage rack, Shors. W-515
- '64 FORD \$1299  
Country Sedan 4 Passenger, Radio, heater, small V-4 & 3-speed for economy. W-485
- '65 FORD CORTINA \$1099  
4-speed, radio, heater. Low mileage. Real clean. W-792

- "NEW" '68 MUSTANG \$5390  
Cruise-O-Matic, radio, heater, tinted glass, wheel covers, white wall tires. #4115. — SALE PRICE \$2756 Per Month Incl. Tax & License with Normal Down
- "NEW" '68 FAIRLANE 500 \$5450  
2-Door Formal Hardtop, V-8, Cruise-O-Matic, 735 x 14 tires, power steering, AM radio, heater, undercoat. Stock #9041. — SALE PRICE \$2797 Per Month Incl. Tax & License with Normal Down
- "NEW" '68 FALCON FUTURA \$4995  
3-Door, Wimbledon White in color, Cruise-O-Matic, white wall tires, power steering, radio, heater, tinted glass wheel covers. Stock #9473. — SALE PRICE \$2595 Per Month Incl. Tax & License with Normal Down

**"HURRY"**

**WE NEED YOUR T-BIRD!**

Extra special trade-in allowances right now for your present Thunderbird when traded in on one of our New '68 Thunderbirds.

When You Think of Ford—Think—Kott & Smolar Ford!

See the Largest Selection of NEW STATION WAGONS in the Harbor Area at KOTT & SMOLAR

**"HURRY"**

**COOL IT!**

**AIR-CONDITIONED CARS**  
HOT DAYS ARE HERE!

- '67 MUSTANG .....\$2499  
Radio, heater, automatic transmission, factory air. White with black vinyl top. Stock #W498.
- '66 MUSTANG .....\$2199  
Hardtop, Radio, heater, automatic transmission, power steering, Factory Air, Aqua exterior. Stock #W481. A-1 warranty.
- '65 MUSTANG .....\$1999  
2-2 Fastback. All red. Xint. condition. Radio, heater, automatic transmission, power steering, Factory Air. A-1 warranty.
- '64 FORD T-BIRD .....\$1999  
Hardtop, Aqua exterior. A low mileage, one owner Xint. auto. Full power and Air. Stock #W716. A-1 warranty.
- '64 FORD FAIRLANE ... \$1499  
2-Door Hardtop. Beautiful red thruout. Radio, heater, automatic transmission, power steering, Factory Air. A-1 warranty. #W483.
- '66 FORD GALAXIE ... \$2299  
306 3-Door Hardtop. Low mileage. 36-36 Ford Warranty available. Radio, heater, automatic transmission, power steering, Factory Air Conditioning. Stock #W460.
- '67 LINCOLN .....\$4999  
Continental 4-Door Sedan. Full power, automatic climate control, AM-FM stereo, radio. Like new thru out. Stock #C-784.
- '63 CADILLAC .....\$1799  
Coupe De Ville Landau. Full power, factory air, fine condition. A-1 warranty. Stock #PW483.

PAYMENT TERMS BASED ON NORMAL 1/3 DOWN 48 MONTHS O.A.C.

# KOTT & SMOLAR

336 W. ANAHEIM, WILMINGTON  
3 MILES WEST OF LONG BEACH FREEWAY ...  
11 BLOCKS EAST OF HARBOR FREEWAY.



USED CAR DEPARTMENT — TE 5-6624  
NEW CAR DEPARTMENT & SERVICE — TE 5-6621

## BILL ROMEL OLDSMOBILE'S RED TAG SALE!!

ALL CARS ARE RED TAGGED WITH YOUR DISCOUNT PRICE!  
SAVE \$\$\$ NOW!

SPECIAL OF THE WEEK

### '64 DODGE HARDBTOP COUPE

Custom "880." Automatic, radio, heater, power steering, whitewalls, low mileage. Wholesale Book Price \$925. #8-538-A

**\$969**

SAVE BIG AT BILL ROMEL OLDSMOBILE

SEE OUR NEAR NEW OLDSMOBILE TRADE-INS WITH OUR EXCLUSIVE

**24 MONTH WARRANTY — NO MILEAGE RESTRICTIONS**

- '66 CHEV. IMPALA \$1969  
4-DOOR HARDBTOP  
V-8, Factory Air, automatic, radio, heater, power steering, whitewalls. Grotto Blue, black vinyl interior. Immaculate car. 5GB 274.
- '64 MALIBU \$1569  
SUPER SPORT COUPE  
Automatic, power steering, radio, heater, white finish, blue vinyl bucket seats. 1 owner, low mileage car. OME 643.
- '64 CHEV. IMPALA \$1469  
STATION WAGON  
Automatic, radio, heater, power steering & brakes. Must see to appreciate. OPW 534.
- '67 TORONADO \$3869  
HARDBTOP COUPE  
Factory Air, full power, automatic, radio, heater. Sold new by us & service records available. Balance of factory warranty. UNC 236.
- '64 OLDS CUTLASS \$1369  
HOLIDAY COUPE  
Automatic, power steering & brakes, radio, heater. Beige finish, bronze top, bronze vinyl bucket seats. Extremely clean. IZY 994.
- '67 VOLKSWAGEN \$1669  
2-DOOR SEDAN  
Radio, heater, whitewalls. Like new. Only 14,000 miles. Real economy buy. VEZ 236.
- '62 BUICK \$869  
ELECTRA 4-DOOR HARDBTOP  
Factory Air, power steering & brakes, automatic, radio, heater. A real beauty. LYJ 062.
- '63 CADILLAC \$1769  
COUPE DE VILLE  
Factory air, full power, automatic, radio, heater, whitewalls. HWK 109.
- '66 OLDS WAGON \$2669  
VISTA CRUISER  
Factory Air, fully equipped. A real vacation car. #P-46.
- '63 PONTIAC \$1169  
STATION WAGON  
Automatic, power steering and brakes, radio, heater, very low mileage. White finish, blue vinyl interior. ISY 471.

PRICES EFFECTIVE THROUGH SUNDAY, JULY 28th

## BILL ROMEL OLDSMOBILE INC.

"WHERE SERVICE COMES FIRST"

900 NO. PACIFIC COAST HIGHWAY — REDONDO BEACH  
376-0967—376-0969 OPEN EVENINGS 'TIL 9 P.M.

## CLEANUP Sale

AT RAY VANE

### NEW CAR SPECIALS

- BRAND NEW 1968 VALIANT \$2099  
2-Door Sedan. Heater, Shoulder Belts. #V6999
- BRAND NEW 1968 BELVEDERE \$2599  
2-Door sedan, 145 HP. Torqueflite, radio, power steering, tinted windshield. #B3648.
- BRAND NEW 1968 CHRYSLER NEWPORT \$3749  
2-DOOR HARDBTOP  
383 engine, Torqueflite, air conditioned, radio, power steering, tinted glass, wheel covers. #C-7778. Sticker Price \$4444.80
- BRAND NEW 1968 CHRYSLER NEW YORKER \$4499  
4-DOOR SEDAN  
AIR CONDITIONING, torqueflite, radio, power seal, power windows, power door locks, tinted glass, lower body applique, tilt-scoops steering wheel, whitewalls. Sticker price \$5645.20. #C-1716.

### USED CAR SPECIALS

- '66 PLYMOUTH FURY III \$1899  
2-Door Hardtop. Torqueflite, power steering, radio, heater, whitewalls. License #TBM 723. Unused 13,000 miles of Chrysler's 5/50 warranty.
- '66 CHRYSLER NEWPORT 2-DOOR HARDBTOP \$2099  
Torqueflite, power steering & brakes, radio, heater, whitewalls. 5500 miles left on Chrysler's 5/50 warranty. UIY 868.
- '63 VALIANT V-200 4-DOOR \$799  
Torqueflite, radio, heater. MTA 037.
- '64 DODGE POLARA 4-DOOR SEDAN \$1199  
Torqueflite, power steering, radio, heater, whitewalls. Still under Chrysler's 5/50 warranty. SKL 548.
- '64 VALIANT 4-DOOR SEDAN \$999  
Torqueflite, radio, heater. IZY 724.
- '66 CHEVROLET BEL-AIR STATION WAGON \$2199  
9 passenger, V-8, automatic, power steering, radio, heater, luggage rack, whitewalls. RET 991.

## RAY VANE

CHRYSLER • PLYMOUTH • IMPERIAL • VALIANT • BARRACUDA

SALES and LEASING

2909 PACIFIC COAST HWY.  
TORRANCE 326-0873