

"NEW"
CORTINA
MODEL C
\$1903
FULL PRICE

Plus Tax and License



WE NEED USED CARS

OUR STOCK IS LOW — OUR SALES ARE GOOD



USED CARS
TE 5-6624

NEW CAR DEPARTMENT
AND SERVICE
TE 5-6621

336 West Anaheim, Wilmington —
3 Miles West of the Long Beach
Freeway
11 Blocks East of
Harbor Freeway

SINCE 1930



GET MORE TRADE-IN ALLOWANCE
AT KOTT & SMOLAR — ON A '68 MODEL

STATION WAGONS

See & Drive Choice Buys — All A-1 Warranty

- '66 FALCON \$1299
4 Passenger Wagon. Automatic, radio & heater, 4 cylinder. Real clean. W-444
- '62 PONTIAC \$1099
Bonneville 4-Door Wagon. Factory air, motor excellent. V-8, automatic, radio & heater, power steering & brakes. Well-cared-for appearance. W-175
- '65 PLYMOUTH \$1599
Valiant 300 4 Passenger Wagon. Factory air, V-8, automatic, radio & heater, luggage rack. Sharp. W-513
- '64 FORD \$1299
Country Sedan & Passenger. Radio, heater, small V-8 & 3-speed for economy. W-485
- '65 FORD CORTINA \$1099
4-speed, radio, heater. Low mileage. Real clean. W-792

"NEW" '68 MUSTANG

Cruise-O-Matic, radio, heater, tinted glass, wheel covers, white wall tires. #6115.

— SALE PRICE \$2756

\$5390

Per Month Incl. Tax & License with Normal Down

"NEW" '68 FAIRLANE 500

3-Door Formal Hardtop. V-8, Cruise-O-Matic, 735 x 14 tires, power steering, AM radio, heater, undercoat. Stock #9041.

— SALE PRICE \$2797

\$5450

Per Month Incl. Tax & License with Normal Down

"NEW" '68 FALCON FUTURA

3-Door, Wimbledon White in color. Cruise-O-Matic, white wall tires, power steering, radio, heater, tinted glass, factory air conditioning, deluxe wheel covers. Stock #9473.

— SALE PRICE \$2595

\$4995

Per Month Incl. Tax & License with Normal Down

'68 FAIRLANE 500 (EXECUTIVE CAR)

3-Door Hardtop. Wimbledon white. 302 engine, wide oval tires, tinted glass, vinyl interior, power steering, factory air conditioning, deluxe wheel covers. Cruise-O-matic, power disc brakes, radio, heater undercoat. Stock #6806.

— SALE PRICE

\$3297

'68 GALAXIE 500 (EXECUTIVE CAR)

3-Door Hardtop Fastback. 390 engine, Sunlit Gold color. All vinyl interior, vinyl roof, Cruise-O-matic transmission, visibility group, white wall tires, power steering, factory air conditioning, radio, heater, tinted glass, deluxe seat belts, wheel covers.

— SALE PRICE

\$3495

'68 CALIF. SPECIAL MUSTANG (EXECUTIVE CAR)

Hardtop GT. Equipment V-8, Royal Maroon. White vinyl top. Wide oval tires, power steering, radio, heater, deluxe belts, deluxe wheel covers, undercoat spray glass. Only 1000 miles on this car. Stock #2554.

— SALE PRICE

\$3149

- '65 FALCON \$1099
3-Door. Well cared for, like new condition. 3-speed, 4 cylinder, radio and heater. Low mileage. W-444
- '67 LINCOLN \$4999
Continental 4-Door Sedan. Full power, automatic climate control, AM-FM stereo, radio. Like new thru out. Stock #TCL 786
- '67 CHEVROLET \$1075
Biscayne 3-Door, 4 cylinder, 3-speed, radio, heater. Priced below wholesale. W-794
- '64 THUNDERBIRD \$1299
Well cared for condition. V-8, automatic, radio, heater, power steering, brakes & windows. W-690
- '65 RAMBLER 440 \$1199
460 3-Dr. Hardtop. Radio, heater, automatic transmission. A-1 Warranty. Stock #98. FULL PRICE
- '63 CADILLAC \$1799
Cape DeVille Landau. Full power, factory air, fine condition. A-1 Warranty. Stock #W488. FULL PRICE
- '66 CHEV. PICKUP \$1299
1-1/2-TON. Radio, heater, 4 cylinder, 3-speed. Low miles. Clean. W-568
- '66 RANCHERO \$1799
PICKUP. V-8, automatic, radio, heater, power steering. DX Model. Silver gray with red trim. Beautiful! Low miles... PW-585

PAYMENT TERMS BASED ON NORMAL 1/3 DOWN 48 MONTHS O.A.C.

When You Think of Ford -- Think -- Kott & Smolar Ford!

See the Largest Selection of NEW STATION WAGONS in the Harbor Area at KOTT & SMOLAR

KOTT & SMOLAR

336 W. ANAHEIM, WILMINGTON
3 MILES WEST OF LONG BEACH FREEWAY...
11 BLOCKS EAST OF HARBOR FREEWAY.



USED CAR DEPARTMENT — TE 5-6624
NEW CAR DEPARTMENT & SERVICE — TE 5-6621

BILL ROMEL OLDSMOBILE'S RED TAG SALE!!

ALL CARS ARE RED TAGGED WITH YOUR DISCOUNT PRICE!
SAVE \$\$\$—BUY NOW!

SPECIAL OF THE WEEK

'65 MUSTANG HARDTOP COUPE

Automatic, radio, heater, whitewalls. Maroon finish, black vinyl interior. A real beauty. Wholesale book price \$1275. OYL 626

\$1299

SAVE BIG AT BILL ROMEL OLDSMOBILE

SEE OUR NEAR NEW OLDSMOBILE TRADE-INS WITH OUR EXCLUSIVE
24 MONTH WARRANTY — NO MILEAGE RESTRICTIONS

- '67 OLDSMOBILE CONVERTIBLE \$2299
Radio and heater. Del Mont model. Automatic transmission, power steering, power brakes. Gold with gold top and matching interior. ULV 654.
- '64 OLDSMOBILE 98 HOLIDAY \$1399
Luxury car at a budget price — 4-Door. Full power, factory air conditioning. Beautiful gold with matching interior. #8-701A.
- '60 BUICK LE SABRE STATION WAGON \$699
Automatic, radio, heater, power steering. One owner car in immaculate condition. You must see this one. QWD 108.
- '64 T-BIRD HARDTOP \$1699
Fully factory equipped, complete power, white finish, black landau top, black interior. #CR-482.
- '59 DODGE 4-DOOR SEDAN \$499
Air conditioning, power steering, automatic, radio, heater. One owner car. A real cream puff. ODS 134.
- '63 BUICK SKYLARK HARDTOP COUPE \$1099
Automatic, radio, heater, whitewalls. Very sharp car. JAC-492.
- '63 CHEV. IMPALA HARDTOP COUPE \$1299
Automatic transmission, power steering, radio and heater. One-owner car, low mileage. PDL 093.
- '63 CADILLAC COUPE DE VILLE \$1899
Factory air, full power, automatic, radio, heater, whitewalls. HWK 109.
- '65 PONTIAC LE MANS \$1699
Automatic transmission, radio and heater, power steering, power brakes, electric windows. Turquoise with black top and interior. ALU 564.
- '63 PONTIAC STATION WAGON \$1199
Automatic, power steering and brakes, radio, heater, very low mileage. White finish, blue vinyl interior. ISY 471.

PRICES EFFECTIVE THROUGH SUNDAY, JULY 21st

BILL ROMEL OLDSMOBILE INC.

"WHERE SERVICE COMES FIRST"

900 NO. PACIFIC COAST HIGHWAY — REDONDO BEACH
376-0967—376-0969 OPEN EVENINGS 'TIL 9 P.M.

CLEANUP Sale

AT RAY VANE NEW CAR SPECIALS

- BRAND NEW 1968 VALIANT \$2099
2-Door Sedan. Heater, Shoulder Belts. #V6999
- BRAND NEW 1968 CHRYSLER NEWPORT 2-DOOR HARDTOP \$3749
383 engine, Torqueflite, air conditioned, radio, power steering, tinted glass, wheel covers. #C-7778. Sticker Price \$4444.80
- BRAND NEW 1968 BELVEDERE \$2599
2-Door sedan. 145 HP. Torqueflite, radio, power steering, tinted windshield. #B3648.
- EXECUTIVE CAR 1968 IMPERIAL CROWN 4-DOOR HARDTOP \$5999
Vinyl top, automatic, air conditioned, M.F.M. Multilux radio, power door locks, power windows, power steering, power vent windows, automatic pilot, tinted glass, telescopic steering wheel, whitewalls. JJ129.

USED CAR SPECIALS

- '65 CHRYSLER "300" 2-DOOR HARDTOP \$1999
22,500 Miles left on Chrysler 5/50 warranty. Torqueflite, power steering, power brakes, radio, heater, whitewalls. License #NMF 525.
- '66 PLYMOUTH FURY III 4-DOOR HARDTOP \$2099
Factory air, Torqueflite, power steering, radio, heater, whitewalls. 5,000 miles left on Chrysler's 5/50 warranty. License #SCW 194.
- '66 CHRYSLER NEWPORT 2-DOOR HARDTOP \$2599
20,000 Miles left on Chrysler's 5/50 warranty. Factory air, Torqueflite, power steering, power brakes, radio and heater, whitewalls. #WPY 732.
- '67 PLYMOUTH VIP 4-DOOR HARDTOP \$2599
Torqueflite, power steering, radio and heater, white sidewalls. 22,000 miles on factory warranty. Split seat. License #WPY 743.
- '68 PLYMOUTH FURY III 4-DOOR HARDTOP \$2899
Torqueflite, power steering, radio and heater, whitewalls. 42,000 miles left on Chrysler's 5/50 warranty. License #VGD 764.
- '67 PLYMOUTH FURY III 4-DOOR HARDTOP \$2799
Factory air, Torqueflite, power steering, radio, heater, whitewalls. 36,500 miles left on Chrysler's 5/50 warranty. License #UTJ 748.

RAY VANE

CHRYSLER • PLYMOUTH • IMPERIAL • VALIANT • BARRACUDA
SALES and LEASING

2909 PACIFIC COAST HWY.
TORRANCE 326-0873