

Bankers Offer Top Level Experience

Seven well-experienced Union Bankers will serve the public in the bank's new South Bay Regional Head Office, which is now open in the Del Amo Financial Center.

Heading the staff is John M. Heidt, regional vice president, who has held the position since the opening of the bank's temporary headquarters in May, 1966.

Heidt came to the bank in 1959 after earning a BA degree in economics from

Stanford University and attending the Pacific Coast Banking School in Seattle, Wash., where he graduated with honors and was elected president of his class. He was promoted to vice president and served as a commercial loan officer in 1963 until his appointment as regional vice president.

Michael H. Bailie, assistant vice president in charge of real estate loans, joined the bank in 1962 after extensive

experience with a stock brokerage firm. He was graduated from USC and holds a bachelor of science degree in marketing. He also did graduate work in the Mortgage Finance School of the Ohio Graduate School of Business.

Fred Forsey, operations officer, brought a background in finance to the bank in 1963 after serving as an operations executive with a Canadian bank. He has completed various courses of study with the American Institute of Banking.

William D. Lyons, assistant vice president in charge of the installment loan department, brings a wealth of experience in finance to his position in the new regional office. Lyons began his career with the bank in 1964 as an installment loan interviewer. Prior to this, he had served in managerial positions with a major finance corporation. A graduate of San Diego State College, Lyons resides in Garden Grove with his wife and family.

Clayton H. McGill, an assistant vice president who heads the business development department, worked in sales before joining the bank in 1964. He holds bachelor's and master's degrees from Stanford University and resides in Miraleste with his family.

Joseph P. Stanford is assistant vice president in charge of commercial loans in the new office. He received a bachelor's degree in economics from Loyola University in 1960 and a master's degree in finance from USC. While at Loyola, he founded and was president of the Economics So-



JOSEPH P. STANFORD
Commercial Loans



FRED FORSEY
Operations Officer



WILLIAM D. LYONS
Installment Loans



MICHAEL H. BAILIE
Real Estate Loans



GORDON SHELLBERG JR.
Trust Department



CLAYTON H. MCGILL
Business Development

ciety of Loyola University. He previously worked as a securities analyst for a large life insurance company in 1962 and 1963 and then joined the bank as a management trainee in the loan analysis department.

Gordon Shellberg Jr., assistant trust officer, heads the Trust Department. He joined Union Bank as a management trainee in 1963. He received a bachelor's degree from Occidental College in 1962 and is currently working for a master's degree in business administration in California State College at Los Angeles.



KENNETH HAHN

Hahn Hails 'Exciting Venture'

Supervisor Kenneth Hahn, who represents a major portion of the area to be served by the Del Amo Financial Center on the Los Angeles County Board of Supervisors, today hailed the Financial Center as a "bold and exciting venture."

Hahn, in a statement on the occasion of dedication ceremonies for the Financial Center, said, "The South Bay is one of the fastest growing areas in California. The Del Amo Financial Center, with its well planned complex of financial institutions, department stores and shops, will help meet the needs of this expanding community."

"Every resident of this area can take pride in the architectural beauty of this great center."

"I commend Great Lakes Properties, Inc., for this bold and exciting venture and expression of confidence in the County of Los Angeles."

Parking Plentiful

Parking will be provided for more than 1,200 cars in the parking garage and lots in the first phase of the Del Amo Financial Center. Eventually, parking will be provided for 3,200 automobiles.

Center Systems Are All-Electric

The heating and air conditioning system constitutes one of the largest all-electric installations in Southern California, according to officials of the Southern California Edison Co.

The utility provides two primary sources to a vault adjacent to the tower building. Two banks of transformers have a service voltage of 480/277. This arrangement will be duplicated for each future tower and ring building.

Two independent switchboards fed from separate transformers, but having to be metered, will each serve approximately one-half of the first-phase complex. In the event of the loss of one transformer, the main breaker can be manually withdrawn and inserted in a tie cubicle putting the entire load on the other transformer.

Should the loading be too great under emergency circumstances, metering has been installed to indicate non-critical loads to be disconnected. Emergency lighting will transfer automatically to the energized switchboard. Elevators have also

been circuited to both services enabling some of them to keep running, if one should fail.

The tower and ring buildings are served from a central water-chilling plant located in the service level of the tower building. Each circular pavilion has its own independent air conditioning and heating system. Total cooling capacity is 1,000 tons of which 800 tons are provided by the central plant and the balance by the pavilion units.

All heating is from electric strip heaters located in branch ducts serving individual zones.

Double-duct air conditioning systems allow thermostat locations to be determined as suites are leased.

Air distribution systems for the 13-story tower are supplied from air-handling units located on each floor. Air distribution systems for the five-story ring building are supplied from units located on the roof. Rental areas on the garden and plaza levels of the tower building have air supplied from units located in the service level.



JOHN M. HEIDT
Regional Vice President

Bateman Eichler, Hill Richards

Pioneer Investment Firm Will Open Office Oct. 2

Bateman Eichler, Hill Richards Inc., will open their new offices in the Del Amo Financial Center Oct. 2.

That announcement was made this week by Willard G. DeGroot, chairman of the board, and Robert C. Hill, president, as formal dedication ceremonies began for the first phase of the \$30 million financial center.

The new Torrance office of the securities firm is a relocation of the present Redondo Beach facility and will be under the management of Richard M. Allen and Stephen S. Brixey Jr., vice presidents and co-managers of the Redondo Beach office.

Located on the ground floor of the new 13-story Union Bank Tower building, the new quarters will provide nearly twice the space available in the present offices and enable the firm to make dramatic improvements in customer service, Allen and Brixey said.

Latest electronic information devices will be featured, identical to those in the firm's Los Angeles headquarters office. Large wall displays will give minute-by-minute reports of New York and American stock exchange quotes, Dow-Jones averages, most active stocks, and overall market trends. The Dow-Jones new service and direct wires to other brokers and dealers have also been incorporated.

Specially designed sales centers have desk-top Teletype units for last-sale data on all listed and major over-the-counter securities.

The interiors, designed with the assistance of Selje

& Bond of Pasadena, are being executed in Transitional style, to reflect both the age and stability of the investment firm and the sleek contemporary design of the tower building, officials said.

Deep pile carpeting covers the approximately 4,200-square foot work and customer service area. Draped 14-foot windows flood the interior with comfortably filtered natural daylight. Teak paneling, and teak and oak furnishings, set off a color scheme of deep warm oranges, golds, and olives.

The new offices are convenient to several floors of free underground parking for clients as well as the large outdoor lots.

Allen has been with Bateman Eichler, Hill Richards nearly 35 years. It was he who opened the firm's first South Bay facility in November, 1955. Then a one-man office on Avenida del Norte in Redondo Beach, it has grown under his direction to the 10-man staff which will serve clients at the new Del Amo location. A resident of Palos Verdes Estates, Allen has lived in this area for 15 years.

Brixey, now in his seventh year with the firm, received his initial training in securities with Bateman Eichler, Hill Richards after graduating from UCLA. He has been a member of the Redondo Beach staff since 1962, and has lived in the area since 1959—now in the Hollywood Riviera section of Torrance.

He has completed his first year of the three-year graduate course in securities at Wharton School of

Finance, University of Pennsylvania.

Bateman Eichler, Hill Richards, Inc., is the result of consolidation, in 1966, of Bateman, Eichler & Bingham and Hill Richards & Co., pioneer Los Angeles investment firms. Both firms were founded in the early 1930s. Bateman, Eichler & Co. was founded by the late Henry M. Bateman and Rudolph J. Eichler in 1933. Hill Richards & Co. was founded in 1931 by the late Carey S. Hill.


DeGroot, chairman and chief executive officer, was formerly president of Bateman, Eichler & Bingham.

Hill, who is president, was formerly president of Hill Richards & Co. Curtis H. Bingham is chairman of the executive committee and was formerly president of Bingham, Walter & Hurry.

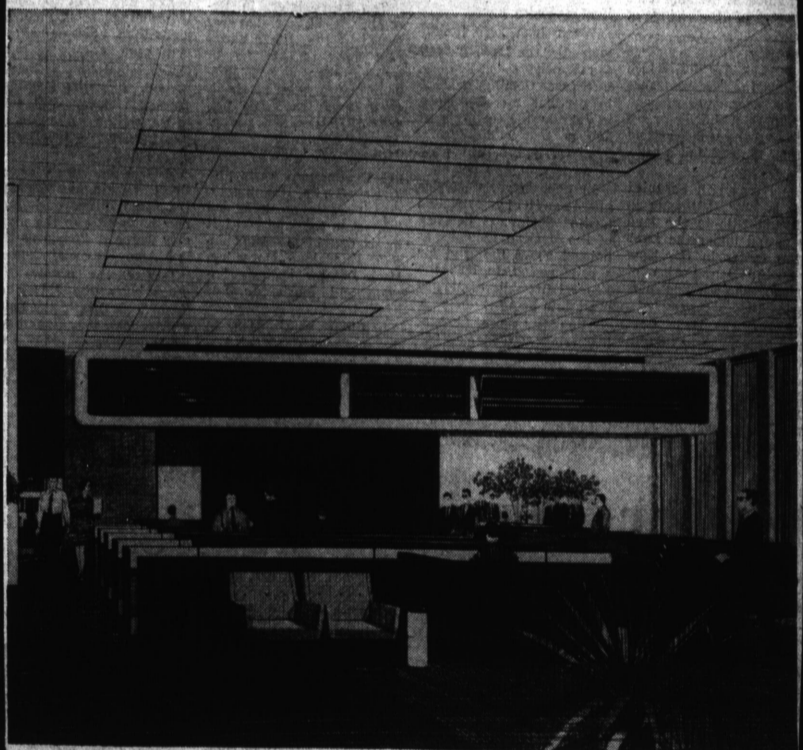
Senior vice presidents include Peter J. Eichler, manager of the Syndicate Department; John L. Hill, senior administrative vice president; John C. Schutz, institutional sales; and Richard J. Becker, in charge of branch office supervision.

Bateman Eichler, Hill Richards, Inc. is a member of the New York Stock Exchange, associate member of the American Stock Exchange, and member of the Pacific Coast Stock Exchange.

The main office, is at 460 So. Spring St., Los Angeles. Branch offices, in addition to Del Amo Financial Center, are in Beverly Hills, La Jolla, Long Beach, Montecito, Oakland, Ontario, Pasadena, San Diego, San Francisco, San Jose, Santa Barbara, Whittier, and Woodland Hills.



The South Bay's Pioneer Investment Firm



... Pioneers Again in Del Amo Financial Center

Want to meet one of the pioneers? Stop in the new Del Amo office of Bateman Eichler, Hill Richards—the South Bay's pioneer investment securities firm.

Blazing new trails to better stock and bond service for you is our 36-year tradition.

At BEHR-Del Amo, you will discover the ultimate in high-speed electronic reporting of market news, trends and

prices. Direct wires link our trading department to all major exchanges. And the friendly, highly capable Bateman Eichler, Hill Richards staff of account executives is always available for consultation.

When you come looking for the pioneer be prepared for investment service that's up-to-the-instant... and maybe years ahead.

Bateman Eichler, Hill Richards

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DEL AMO FINANCIAL CENTER OFFICE:
21515 Hawthorne Blvd., Torrance • 370-5763

Richard M. Allen, Vice President and Co-Manager
Stephen S. Brixey, Jr., Vice President and Co-Manager
Main Office Los Angeles