

Aid Pact Creates New Force

Signing of a mutual aid pact between the Torrance Police Department and the Los Angeles County Marshal's Office has been announced by Walter R. Koenig, Torrance Police Chief, and Leslie R. Keays, Los Angeles County Marshal.

The pact calls for the amalgamation of the Special Enforcement Detail of the Torrance Police Department and the Marshal's Emergency Enforcement Detail into a single force for use in emergencies.

Included is an accelerated program of mutual training and constant liaison between the two units.

The two units marched as the honor guard in the Armed Forces Day parade here May 21. The Torrance unit is commanded by Police Lt. Douglas C. Cook, while Capt. John Leamy heads the Marshal's unit.

Purpose of the pact, Koenig explained, is to provide for the forces of both departments to "dovetail" into a single force adequate to cope with emergency situations.

Other police departments in the county are being encouraged to establish similar mutual aid pacts, Koenig said.

Torrance Leads in Area Sales

Retail sales in Torrance ranked 98 among the nation's 200 largest cities during 1965, the Torrance Chamber of Commerce announced this week.

The city continues to be the leading retail sales center in Southwest Los Angeles County, the Chamber report said, with total sales of \$287.2 million. The figures represent an increase of \$28.1 million over 1964.

The report noted that the city's position in retail sales is considerably higher than its rank of 113 in population and 118 in net effective buying income among the country's 200 largest cities.

Sales Management Magazine, in a copyrighted survey, said Torrance had a population of 132,600 on Dec. 31, 1965, and a net effective buying income of \$354.4 million. Torrance ranked ahead of such California cities as Riverside, Glendale, Stockton, Beverly Hills, Bakersfield, Santa Monica, Inglewood, Santa Barbara, Pomona, Compton, and Palo Alto.

ATTENDS WORKSHOP

Stephen E. Ray, son of Mr. and Mrs. Chester Ray of 1202 W. Desford St., is among 51 high school students from throughout the United States attending the 35th annual Workshop in Speech and Dramatic Art at the University of Iowa. He is enrolled in the discussion, debate, radio, and television workshop.

COUNT MARCO

You Can't Buy Beauty Anywhere

Real beauty is something no woman can buy. It has to come from within. You, too, can be as beautiful as anyone else. Certainly some women may have features more outstanding or refined than others. This does not necessarily mean they are beautiful.

The perfection in a woman is about the dullest thing in the world to a man, because the older she gets, the more she tries to keep that perfection. And when it goes, poof! Complete disaster, mentally and physically.

Any rare work of art, as a portrait or piece of sculpture, never presents women in perfect proportions. If you look closely the art has character and personality. To be perfect would be unreal and spoil its beauty. It would be monotonous.

So relax, those of you who

have imperfections. Consider yourselves tremendously fortunate to be free of the strain of too much beauty. But life does give to every woman at least one perfect something, be it your eyes, your hair, your complexion, your teeth, your neck, your coloring.

Analyze your features, find that one perfect something and concentrate all your efforts on it.

Let the rest of your beauty come from your attitude and caring about your impression on others. It's much like love. If you love someone, you glow with that special light reserved only for those in love and loved.

Caring enough about yourself so others when they see you will want to know you and be in your company is what makes a woman successful.

Let your attitude carry you to great heights. Before you enter a room, for example, whether it's a drawing room, restaurant, or living room, take a deep breath. Say to yourself, "I'm beautiful. I care about being beautiful."

You'll be amazed at your own reaction to this simple statement. A smile either of amusement or pride will turn up your lips, and you'll sail through that door like the proud thing you are, a real woman.

The formula is yours, just for the thinking. It's never too late. "I care about myself and I care about what others think of me" can make you too one of history's great women.

Of course, some of you are so lazy you'll never make the effort. But good luck to you, and good loving!



V-FORMATION . . . Members of the Torrance Police Department's Special Enforcement Detail are pictured in a V-formation while the Los Angeles County Marshal's Emergency Enforcement Detail

wait as back-up support. The maneuver is designed to control civil disturbances involving large numbers of people. Special techniques are being taught in classes as part of the mutual aid pact.



DISCUSS PACT . . . Torrance Police Chief Walter R. Koenig (left) and Marshal Captain John Leamy (right) discuss a new mutual aid pact which Torrance Police have concluded with the Los Angeles County Marshal's Office. With them is Torrance Police Lt. Douglas C. Cook, commander of Torrance's Special Enforcement Detail.

'Tight Money' Theme of Office Conference Here

How to operate a real estate brokerage office successfully in a tight money market will be the theme of the eighth annual Conference on Real Estate Office Administration being sponsored by the California Real Estate Association July 18 and 19 in Los Angeles.

Richard Van Valer of San Jose, conference chairman, said five outstanding experts will present "down-to-earth, practical solutions for today's brokerage problems" during the two-day sessions.

Earl Nightingale of Chicago, sales and marketing consultant and radio, recording, and platform personality, will make a presentation on "Sales Motivation" for brokers and sales managers.

"RECRUITING and Hiring"

will be covered by Jack Kreuger, realtor of Long Beach. His discussion will include sources of salesmen, applications, and forms used. Bob Karpe, realtor of Bakersfield, will talk on "Sales Management," covering planning, directing and control of sales personnel in detail. He will discuss methods in large and small brokerage offices and such subjects as work quotas and instruction.

Art Leitch, realtor of San Diego, will discuss "Retaining Real Estate Salesmen," with a review of methods of compensating and motivating salesmen.

THE NECESSARY paper work, including production goals, work schedules and

personnel records in a brokerage office will be covered by Tom Kiernan, realtor of Sacramento, in his talk on "Salesmen's Record."

The conferences will be conducted as a combination of lectures and workshop sessions, Van Valer said. Registration fee, he added, is \$50, which includes a conference textbook, executive notebook, and two luncheons.

He said reservations should be made through the California Real Estate Association.

Rate Increase Designed To Stimulate Industry

Intense competition for savers' funds, as evidenced by the July 1 increase in interest rates paid on savings accounts, may help the savings and loan industry "avert an economic crisis."

That was the declaration of Jerome Scott, manager of the Torrance office of Home Savings and Loan Association.

Association kicked off the current round of rate increases July 1 with the announcement it would pay 5 1/2 per cent on regular savings accounts. Thirty-six month bonus accounts are now yielding 5 3/4 per cent.

"OUR PRIMARY reason for the rate increase was to help promote a greater flow of savings dollars to the savings and loan industry," Scott explained. "Financial authorities agree that the interest rates of the past quarter would not have created a sufficient increase in the availability of savings and lending funds."

Scott said the savings and loan industry has "traditionally been the principle source of the state's residential mortgage funds."

"Our industry must have a healthy source of home loan funds in order to avert an economic crisis in the all-important housing industry and its allied trades," he added. "More Californians are dependent on the housing industry than any other activity."

SCOTT SAID Home Savings does not anticipate a new increase in interest rates charged on new single-family homes, despite the increase in rates paid on savings accounts.

"In fact," he said, "we are confident that the greater supply of money which will result from our action will tend to stabilize the cost of borrowing."

Ann Landers Says

An Eloquent Word About Alcoholism



Dear Ann Landers: When I married my husband 15 years ago, I thought he was a social drinker. We were engaged for two years and I never once saw him drink to excess during that time.

Shortly after our marriage I learned my husband had to have "just one drink" before attending a social gathering. He also needed "just one drink" before making a phone call to his brother or his boss.

Soon it became "just two," then "just three"—then four. When he began to lose whole weekends I knew he was in deep trouble.

Eventually we lost our home, our credit and our friends. It became fairly obvious that he did all the drinking and I was having all the hangovers. I agonized over the bum checks and the bouts with the police. I withdrew from life, ashamed to face the neighbors.

I threatened, I screamed, I cried—I begged him to stop drinking. He lost 11 jobs in two years. But his drinking continued.

After some serious soul-searching, I came to the conclusion that I had become a partner in his alcoholism by covering up for him and suffering the consequences of his drinking. In my self-pity, I had neglected myself and our four children.

I went back to my church, joined a reading club, became active in community activities, concentrated on the children and told my husband to get help or go down the drain—by himself.

Since I stopped trying to change him and instead decided to change myself I have been 100 per cent happier. The children are more loving

and helpful. I no longer cry for the things I lost; I'm now thankful for the things I have.

It's difficult to watch my husband walk through the door, unsteady from drinking, but I say nothing because I know how he must suffer from his feelings of weakness and inadequacy. I pity him now—instead of hating him as I once did.

I know the hell of living with an alcoholic, but I know, too, that half of that hell is self-inflicted. There is help for alcoholism but unless the drunk wants to accept it, it is useless to nag him. I hope that one day he will seek help but until then I'm going to hold up my head and enjoy life.—FORMER PARTNER IN CRIME.

Dear Former Partner: Yours is one of the most eloquent and constructive letters I have seen on this subject. I'm deeply grateful to you.

Dear Ann Landers: I'm a waitress in a cafe, age 18. While I'm no Doris Day I don't look like Lasse, either.

For some mysterious reason I seem to attract nothing but married men and liars. Most of the men I go out with are the ones who come to the cafe to eat. When a man asks if he can take me out after work I make it a rule to ask if he is married. The answer is always "No." After a few dates I find out that he lied to me. The last flake had four kids. Why do I keep picking lemons?—ANGEL PUSS.

Dear Angel: Because you are picking in a lemon grove. Peaches don't grow

there. The best contacts are made through friends and social, political or church groups. You may not realize it, but you're being picked up, Girl.

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Kiwanians At Annual Convention

Officers and members of the Torrance Kiwanis Club have returned to this city following the 51st annual convention of the Kiwanis International at Portland, Ore.

Representing the local club were Dr. Phillip Halloran, president of the Torrance Kiwanis Club; Dudley Cook, first vice president; Torrance Councilman H. Ted Olson, secretary of Division 19, and Dr. Kurt Shery, a member of the local club.

Theme of the conference was "We Build," emphasizing the first 50 years of the international organization's work and pointing toward a second half century of service.

Guest Speaker To Take Pulpit

Guest speaker today is the Rev. Geneva Harman at the Church of Religious Science, 907 Knob Hill Ave., Redondo Beach.

She will speak on "Does your Elephant Drive You?" at the 9:30 a.m. service and on "Opening the Door" at the 11 a.m. service.

Press-Herald Sunday Crossword

(Answer on Page B-3)

ACROSS

- 1-The altar end of a church
- 2-A duct (anat.)
- 3-Measure of Tripoli
- 4-To level to the ground
- 5-A certificate permit
- 6-Ting a vessel to sail
- 7-Widened
- 8-In a little while
- 9-Combining form: nine
- 10-Measure of capacity
- 11-Spreads for drying
- 12-To stitch
- 13-Paid notice
- 14-To bring into bondage
- 15-Musical syllable
- 16-Sheasant brood
- 17-God of war
- 18-To tantalize
- 19-Lavish outdoor entertainment
- 20-Moslem enemies of medieval Christians
- 21-Showers praise on
- 22-Pansy island
- 23-negrito
- 24-Diminutive
- 25-Pays (as the bill)
- 26-To blight
- 27-Ruled with effort
- 28-Covered colonnades
- 29-Men
- 30-Turkish magistrate
- 31-Lifeless
- 32-A combining form: seven
- 33-Goddess of discord
- 34-Aims . . .
- 35-Resisted to
- 36-Mediterranean hot, dusty wind
- 37-Riporous
- 38-Assault with confusing noise
- 39-Fluid dressing for puddings
- 40-Man's nickname
- 41-Surrounds
- 42-Parent-Teacher Assn. (abbr.)
- 43-Employment
- 44-Cravat
- 45-Wessel
- 46-Precious stone
- 47-Girl's nickname
- 48-One who inherits
- 49-Carries
- 50-Part of horse's harness
- 51-Ming entrance
- 52-Brilliant
- 53-Religious period of self denial
- 54-A direction
- 55-Things here present
- 56-Paused
- 57-Place to deposit articles for safekeeping
- 58-More costly
- 59-Title of nobility
- 60-Extra tire
- 61-Part of fishhook
- 62-Note in Guido's scale
- 63-To peruse
- 64-Ripped
- 65-Prefix before
- 66-To fasten
- 67-Fruit of the blackthorn (pl.)
- 68-Having two leaves
- 69-Growing out of a document
- 70-Appendages to a church steeple
- 71-A method of calico printing
- 72-A mockery
- 73-To eat away
- 74-A leather band
- 75-Birthplace of Mohammed
- 76-Natural cavities in earth's surface
- 77-Babylonian god of waters
- 78-Furniture moving truck
- 79-Feminine name
- 80-Odor
- 81-To press forward forcibly
- 82-A fixed routine
- 83-Swiss river
- 84-Note of scale
- 85-An insect
- 86-Observed
- 87-A circling current of water
- 88-Repurchases
- 89-Frame for supporting a picture
- 90-Indifferent
- 91-Vanguishes
- 92-Compass point
- 93-Part of a circle (pl.)
- 94-To deposit
- 95-Siamese coins
- 96-Cooled lava
- 97-The handle of a scythe
- 98-Mass of floating ice (pl.)
- 99-French for "and"
- 100-Master of India
- 101-To make amends for
- 102-Fruit of the blackthorn (pl.)
- 103-Growing out of a document
- 104-Appendages to a church steeple
- 105-A method of calico printing
- 106-A mockery
- 107-To eat away
- 108-A leather band
- 109-Birthplace of Mohammed
- 110-Natural cavities in earth's surface
- 111-Egyptian sun-god
- 112-Challenges
- 113-Young sheep
- 114-Mr. Karloff
- 115-Printer's measure
- 116-Malay gibbon (pl.)
- 117-Extent of land
- 118-Eating regimen
- 119-To throw
- 120-Seventh king of Israel
- 121-To rise
- 122-A small gull-like bird
- 123-To vision
- 124-Egyptian sun-god
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- 191-Young sheep
- 192-Mr. Karloff
- 193-Printer's measure
- 194-Malay gibbon (pl.)
- 195-Extent of land
- 196-Eating regimen
- 197-To throw
- 198-Seventh king of Israel
- 199-To rise
- 200-A small gull-like bird

DOWN

- 1-A skin disease
- 2-To furrow
- 3-Japanese coin

