



**TRUST OFFICER . . .**  
William H. Weingartner Jr., 2516 Sierra St., has been appointed an assistant trust officer at Security First National Bank's head office. Weingartner is a member of the Torrance Family YMCA, the First Lutheran Church of Torrance, and the U.S. Navy Reserve. He and his wife have two children.

## Hi-Shear Achieves Records

Sales by the Hi-Shear Corp. in Torrance were up 28 per cent for the nine-months period which ended Nov. 30, 1965, George S. Wing, president of the firm, reported today.

Wing said sales of \$8,722,700 for the nine months, up nearly \$2 million from the \$6,780,400 reported for the same period in 1964.

Net earnings for the Torrance-based firm amounted to \$524,700 — equal to \$1.01 per share on 516,540 shares of common stock — for the period. Earnings for the same period in 1964 were equal to 97 cents per share.

Backlog orders reached a record \$4.4 million, wing said, up from \$1.8 million at the end of November, 1964.

"With both sales and earnings running at record levels as we go into the final quarter, we are confident that current year-end results will be the best in our company's 23-year history," Wing said.

## Business Winners Due Soon

Winners of the 1966 Bank of America Junior College Business Awards will be announced shortly, bank officials said today.

Faculty committees at 75 junior colleges, currently are meeting to judge the candidates' records.

Checks for \$200 each will be given to 150 students throughout the state, representing \$30,000 in awards.

Two winners will be selected from each participating college. One must be majoring in business administration or banking and one must be majoring in secretarial or clerical studies. Judging will be based on scholarship, business personality, and additional school activities or outside employment.

Dr. Stuart E. Marsee, president of El Camino College, is a member of the committee of college presidents assisting in the administration of the program. Dr. Benjamin K. Swartz, president of East Los Angeles College, is chairman of the committee.

Checks will be presented March 18 by Louis B. Lundborg, chairman of the board of Bank of America. Names of winners also will be engraved on permanent school trophies.

## RC BLOOD PROGRAM

The second highest American National Red Cross expenditure last year, \$15,911,242, went for the blood program, through which 2,775,200 units of blood were collected. Blood was provided for patients in 4,300 hospitals, and other blood products — gamma globulin, fibrinogen and packed red cells — also were made available to physicians to combat shock and a variety of diseases.

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