

DICK WILSON FORD Announces... A Revolutionary Selling Policy!

**PICK YOUR CAR...
PICK YOUR PRICE!**

\$499⁰⁰

1960 Falcon 2-Door Sedan
Radio, heater, stick shift — KMG 232
1960 Falcon 2-Door Sedan
PPM 346
1959 Ford 2-Door Sedan
Radio, heater, stick shift, new point — DGF 349
1959 Ford 4-Door Sedan
Radio, heater, automatic transmission — JPB 678
1957 Country Sedan 6 Passenger
Radio, heater, automatic transmission — GPX 473

\$599⁰⁰

1959 Country Sedan Station Wagon
Radio, heater, power steering, automatic transmission — JOX 658
1957 Ford Fairlane Hardtop
Radio, heater, power steering, automatic transmission — INF 661
1960 Plymouth Fury Hardtop
Radio, heater, power steering, automatic transmission — HIY 236

\$699⁰⁰

1959 Ford 9 Passenger Country Sedan
Radio, heater, power steering, automatic transmission — OOU 004
1960 Mercury Convertible
Full power, V-8, power steering, power brakes, power windows, power seat — QJW 019

\$799⁰⁰

1959 Chevrolet Bel Air Hardtop
Radio, heater, power steering, Powerglide. KCU 923
1961 Comet 2-Door Sedan
Radio, heater, (stick shift) — OMF 487
1960 Plymouth 4-Door
Valiant 400. Radio, heater — FTX 115

\$899⁰⁰

1958 CADILLAC CONVERTIBLE
Full power. Summer car — NWG 350
1960 Dodge Sedan
Automatic transmission, V-8 — IFF 936
1962 Falcon 2-Door
Radio and heater — GJE 687
1961 Falcon Sedan
Radio, heater, excellent condition — NUV 469
1959 Oldsmobile '98' Holiday Hardtop
Full power — JLY 033
1961 Rambler Convertible
Radio, heater, automatic transmission. Runs real good — OHN 673
1959 Pontiac Catalina Hardtop
Radio, heater, automatic transmission, power steering — NVP 954

NOTICE — READ THIS!

We will not knowingly sell a car that has been in a major collision or has had the mileage meter set back.

IN KEEPING WITH OUR SALES POLICY,

Regarding the pricing of our cars... So that you can make your own selection, each quality used car has the sale price clearly marked on the windshield. Most of these cars are equipped with 5 brand new whitewall tires and carry the official Ford A-1 2-year or 24,000 mile guarantee!

With your good credit, you tell us how much you want to put down (if any), you tell us how much you want to pay each month. We have many ways of tailoring your budget so that in many cases you will find that you really can afford that car you've been looking for!

I repeat, you are your own salesman at Dick Wilson Ford...
**SELECT THE CAR... SELECT THE PRICE... SELECT THE TERMS...
YOU'RE THE SALESMAN and you're going to save more at...**

DICK WILSON FORD

**DEMONSTRATOR AND EXECUTIVE
CAR PRICES SLASHED AGAIN!**

THESE CARS SOLD WITH THE FORD MOTOR COMPANY 24,000 MILE OR 24 MONTH CONTINUING GUARANTEE

'64 FAIRLANE Demonstrator. 500 2 door hardtop. Vinyl trim, Cruisomatic, power steering, retractable belts, tinted windshield, wheel covers, padded dash and visors, white side walls. Stock No. 175. \$2,599.
'64 GALAXIE Demonstrator. 500 2-door hardtop. Radio, heater, Cruisomatic, power steering. PRC407. \$2,649.
'64 FUTURA Demonstrator. Sport Coupe. Fordomatic, power steering, power brakes, white side wall tires. Stock No. 180. \$2,549.
'64 THUNDERBIRD Demonstrator. Hardtop. Radio, heater, Cruisomatic, power steering, power brakes, white side wall tires, wheel covers. OTP740. \$4,099.
'64 GALAXIE Demonstrator. 500 2 door Hardtop. V-8, radio, heater, Cruisomatic, power steering. White side wall tires. PRC407. \$2,649.

'64 FUTURA Demonstrator. Hardtop. Fordomatic, power steering, retractable seat belts, tinted windshield, wheel covers, padded dash, whit wall tires, V-8. Stock No. 177. \$2,449.
'64 FORD Demonstrator. Fairlane Custom, ranch wagon, Cruisomatic, electric tail gate, power steering, radio, tinted windshield, padded dash and visor. V-8. Stock No. 176. \$2,849.
'64 FALCON Demonstrator. Sprint hardtop. Fordomatic, power steering, radio, deluxe belts, tinted windshield, padded dash and visor, white wall tires. Stock No. 182. \$2,495.
'64 GALAXIE Demonstrator. 500 2 door hardtop, all vinyl interior, Cruisomatic, power steering, retractable seat belts, tinted windshield, padded dash and visors, Remote mirror, back-up lights. V-8. White-side-walls. Stock No. 179. \$2,799.

\$999

1960 Dodge Sedan
Power steering, V-8, automatic transmission, radio, heater — NXR 916
1962 Futura
Bucket seats, radio, heater, automatic transmission — HYW 474
1962 Falcon Deluxe Sedan
Radio, heater, automatic transmission — ANS 241
1960 Galaxie Hardtop
Radio, heater, automatic transmission, power steering — OES 626
1959 Pontiac Hardtop
Radio, heater, Hydramatic, power steering, power brakes — GFY 657

\$1199

1960 Continental
Convertible
Full power. A real luxury car. JOX 657

\$1399

1960 CHEVROLET BROOKWOOD 6-Passenger Wagon. V-8, radio, heater, power steering, Powerglide transmission — K 27070
1963 FALCON STATION WAGON Fordomatic, radio, heater — NZN 447
1962 FALCON DELUXE SEDAN Fordomatic, radio, heater — ITW 380
1962 FALCON DELUXE SEDAN Fordomatic, radio, heater — ONE 781
1960 FORD GALAXIE HARDTOP Cruisomatic, power steering, power brakes, air conditioner — GYV 368
1961 FORD GALAXIE SEDAN Cruisomatic, power steering, power brakes, air conditioner — OFY 446
1961 FORD GALAXIE "STARLINER" Cruisomatic, power steering, radio, heater. Classic styling — QRY 921

\$1099

1961 Futura
Radio, heater (stick shift) bucket seats — JDS 014
1959 Olds Holiday
Radio, Hydramatic, power steering. Beautiful car — QMD 449

\$1299

1962 Monza
Coupe
4-speed. Very clean. Quality economy car — HLA 284

\$1499

1960 Chevrolet Impala
Radio, heater, power steering, power brakes, Powerglide, air conditioned — DVJ 885
1962 Galaxie Sedan
Fordomatic, radio, heater, power steering — GGL 595
1961 Plymouth Fury Hardtop
Radio, heater, V-8, power steering, automatic transmission, air conditioner — JHA 582
1960 T-Bird Hardtop
Full power — PTN 676

**BRING IN YOUR TRADE
PAID FOR OR NOT**

FINANCING

We will finance your purchase any way you want, your credit union, your bank or use our exclusive payment plan.

See Dick Wilson Today!

USED CARS

2-YEAR OR 24,000 MILE WARRANTY
7 DAY FREE TRIAL EXCHANGE

\$1599⁰⁰

1962 Galaxie 500 Hardtop
Radio, heater, power steering, automatic transmission — HZF 668
1962 Fairlane 500
Radio, heater, air conditioner — DDW 029
1962 Galaxie 500 Hardtop
Radio, heater, automatic transmission, V-8 — HZF 668
1961 Galaxie
Radio, heater, automatic transmission. This car, excellent condition — FSH 328

\$1699⁰⁰

1960 Chevrolet Impala 2 Door Hardtop
Radio, heater, power steering, Powerglide transmission — QYB 401
1960 Chevrolet Parkwood 6 Pass. Wagon
Radio, heater, Powerglide, air conditioned — STK 109
1962 Falcon Deluxe Station Wagon
New motor. Radio, heater, automatic transmission — FLN 454
1962 Galaxie 500 Sedan
Radio, heater, Cruisomatic, power steering — QBV 454

\$1899⁰⁰

1962 Galaxie Hardtop
Radio, heater, Cruisomatic, power steering. Many extras — HYW 912
1963 Ford 4 Door Sedan
Cruisomatic, V-8. Still carries new car warranty — FDN 962
1961 Mercury Colony Park
Station Wagon. Radio, heater, Mercomatic, power steering, power brakes — OOL 358

OVER \$1999⁰⁰

1961 OLDS SUPER 88 HOLIDAY HARDTOP
Radio, heater, Hydramatic, power steering, air conditioner — LRT 518 \$2299
1961 THUNDERBIRD HARDTOP
Full power and air conditioner. QYT 752 \$2299
1963 1/2 GALAXIE 500 "FAST BACK"
Radio, heater, power steering, air conditioning — GHU 898 \$2499
1961 THUNDERBIRD HARDTOP
Full power and air conditioning. CGH 056 \$2399
1961 CADILLAC COUPE DeVILLE
Full power and air conditioning. Beautiful arctic white — MCR 911 \$3099
1962 THUNDERBIRD HARDTOP
Full power and air conditioning. LFM 499 \$3099
1962 THUNDERBIRD HARDTOP
Full power and air conditioning. ONE 797 \$2999
1964 THUNDERBIRD HARDTOP
Full power. STK 182 \$3899
1964 THUNDERBIRD HARDTOP
Complete with air conditioning. OPT 746 \$3999

ALL NEW '64's...

BRAND new 1964 Galaxie 500 Town Sedan. White sidewall tires, tinted windshield, padded dash & visors. Stock No. 345. \$2,349.
BRAND new 1964 Galaxie 500 2-door Hardtop Fastback. All vinyl interior, radio, heater. Stock No. 365. \$2,399.
BRAND new 1964 Ranchero. 6 ply tires, 170 engine, tinted windshield, padded dash & visors. Stock No. 323. \$1,779.

BRAND new 1964 1/2 Ton Pickup. F100 Stylized, 128" wheel base, 3-speed transmission, Heavy duty springs. Radio. Stock No. 339. \$1,829.
BRAND new 1964 Falcon 2-door Sedan. Stick shift, heater. Stock No. 239. \$1,799.
BRAND new 1964 Custom Galaxie size 2-door, V-8 engine, power steering. Stock No. 304. \$2,299.

SEE, TEST DRIVE, COMPARE, THEN BUY FROM

DICK WILSON FORD

**730 South Pacific Coast Highway
REDONDO BEACH**

**CALL US
NOW**
TOLL FREE L.A.
SP 2-5526
FROM BAY AREA
FR 6-8793

EASY-TO-REACH

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Torrance Boulevard
on Pacific Coast Highway