

## Local Realtors Attend Meetings in San Diego

A special conference on many local realtors, members of the Torrance Lomita Board of Realtors will attend committee meetings and a director's session of the California Real Estate Association to be held at the El Cortez Hotel in San Diego, June 21 to 23, it was announced by Jack Schmidt, president of the board.

A number of legislative subcommittees of the association will meet on Thursday, June 21, to discuss proposed legislation affecting real estate and property owners which may be considered by the State Legislature in 1963.

Charles H. Brown of Pasadena, president of the 38,000-member California Real Estate Association, said that more than 1,000 Realtors and real estate salesmen from the 171 member real estate boards of the association will be present in San Diego for the three-day meeting.

On Friday, June 22, more than 30 different committees concerned with various phases of the real estate business and association activities will meet, and on Saturday, June 23, the Board of Directors (over 800 members) will hold their 334th session at the El Cortez.

Real estate exchanges and real estate board multiple services will be held on Friday, June 22, with James M. McMichael of Pasadena, chairman of the Statewide Exchange Committee, and Barbara Moss of Long Beach, chairman of the Multiple Listing Committee, presiding. A special demonstration on automation in the field of real estate exchanges and multiple listing services will be conducted by the Pacific Telephone and Telegraph Company. Scheduled to address the conference are: Jules Saxe of San Francisco, on "The House Trade-In Program;" Lou Von Dyl of San Fernando Valley, on "Two Sales from One House Trade-In;" David Stone of San Jose, on "Inter-city Cooperation on Home Trade-Ins;" Herbert Hawkins of Alhambra, on "The Easy Way to Lose Two Sales."

At another special meeting Assemblyman Sheridan Hegland of San Diego will address the CREA Program Planning Committee on the importance of Realtors participating in political education programs on practical politics. Another special session will feature a talk by Milton Breivogel, Director of Planning, Los Angeles County Regional Planning Commission, speaking before the CREA Planning and Zoning Committee on uniform planning and zoning ordinances.

The CREA Education Committee, headed by Art S. Leitch of San Diego, will report on the preparation for its Fourth Annual Real Estate Office Management Conference which will be held on two university campuses: Stanford University, July 13 and 14; and University of Southern California, July 20 and 21. The program will feature discussions on subjects vital to successful administration of real estate brokerage businesses. Principal speakers will be Dr. Arthur L. Bietz of Glendale, Dr. Gail Oxley of Stanford University, Dr. Maurice Selin of the University of Southern California. Realtors participating as featured speakers and moderators of workshop sessions are: Herbert Hawkins of Alhambra, Robert Brickell of Berkeley, Lamar Blair of Salinas, Jerome Blank of Albany, Joe Henry of Santa Monica, Tom Noonan of West Covina, Jules Saxe of San Francisco, William E. White of Sherman Oaks and Robert C. Westmyer of Long Beach.

The Education Committee will also hear reports on the Sales Conferences conducted by CREA the months of March and April, in seventeen locations throughout the state, with a total attendance of over 7,000, and two Real Estate Investment Conferences held in San Francisco and Los Angeles in May with a total attendance of 1,350.

### Hospital Benefit

Auxiliary of Little Company of Mary Hospital will present its annual Kickoff Luncheon for their benefit "Day at the Races," Tuesday, June 26, it was reported yesterday.

Luncheon will be held at the Plush Horse Inn, 1700 South Pacific Coast Highway, and will start promptly at 12:30 p.m.

A number of entertainment events are also planned for the Realtors and their wives during their three-day stay in San Diego. A large number of them will attend Realtors' Day at the Races in Caliente, Mexico, on Saturday, June 23.

Sid Simmonds, president of the San Diego Realty Board, is official host of the convention which will take over most of the hotels in the city.

## Patriotic Mass Is Set

Preparations are being made for the ninth annual Patriotic Mass, sponsored by the Past Grand Regents' Club, Catholic Daughters of America, at St. Vibiana Cathedral, Wednesday, July 4, 9 a.m., it was announced today by Madalynn McGee, chairman.

His Eminence James Francis Cardinal McIntyre will preside and the Solemn High Mass will be celebrated by the Rt. Rev. Msgr. James E. Dolan, director of the St. Vincent de Paul Society and past CDA state

## Demand for Real Estate Loans Continues to Hit Peak Levels

Demand for residential real estate loans to finance both new construction and the acquisition of existing properties is continuing at peak levels in the Los Angeles area, according to Elwood A. Teague, vice president of Great Western Savings and Loan Association.

Purpose of the Mass is to pray for the welfare of our country on the anniversary of its declaration of independence. It is customary for CDA members to attend in uniform, bearing the American flag.

Teague said that during the first five months of 1962, Great Western Savings loaned a total of \$84,233,064. This compares with \$60,605,537 for the same period last year and represents an increase of 39 percent.

The seven associations in the Great Western Financial Group with which Great Western Savings is affiliated loaned a total of \$174,480,471 throughout California during the same period last year.

## Summer Session for Blind Stated

A ten-week summer school session will begin Monday, June 25, at the Braille Institute with a double-barreled curriculum offering 34 courses which total 112 classes each week for blind teenagers and adults in the Southern California area, James Moxom, Braille Institute director of professional services, said.

Fifty of the classes will be offered by the Education department, and 62 arts and crafts classes will be given by the Recreation department.

Curriculum of the Education

department will include Braille reading and writing, Braille alphabet, regular touch typing, spelling, grammar, handwriting, Spanish, and other courses, all offered to the blind five days a week.

A group of 20 blind teenagers from Long Beach will be taught a new basic training course offered as a pilot project. It will include white cane travel, housekeeping in "practice apartments," home repairs, and techniques of daily living (complete orientation in personal grooming and social and table etiquette).

This orientation course is expected to save the blind teenage high school graduate a year's time toward continuing his education or job-hunting, Moxom said.

Arts and crafts classes offered by the Recreation department will include bowling, current events, dancing, general information, knitting, mosaics, music, rug-making, weaving and many others.

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