Boy Scout Sustaining Membership Drive On Sustaining Membership, the
each unit in the council is ex-

Births The Old timer


A Closer Look
By Ernest Kreiling
HOLLYWOOD - An adver ple. We'd have to be mad to ising executive explained it to spend $\$ 150,000$ on a program me this way.
"The cost of television is so advertising on have to buy time only on pro
spend $\$ 150,000$ on a program
that reaches eight million peo ple when we could reach 30
million with the same amount." This is one of the basic is equities in American television
age of the Ameri tage of the American viewer,
and one that will hopefully be . . .

## Coll CUmberiend er Cilben 3-5981 <br> 

 We're Going "Whole Hog" to Help You ...

Rosartea mexican fooos
ENCHILADA DINNER man29 ${ }^{5}$ COMBINATIONPLATE"wom ${ }^{\circ}$


Grapefruit Juice $=3: 3$ Roni Dinners $3: 5$ Chili Con Carne ."s 59: Margarine



Avocados mamaman 2:25 Romaine ....atuman 2:15 Rhubarb -19


WHEN AN advertiser buys
space in a newspaper or maga space in a newspaper or maga
zine he pays not only according to the size of his ad but
also according to the public also according to the publica-
tions circulation. But in teletions circulation. But in tele
vision a sponsor pays the same
for for a popular program as for
a program with limited appea a program with limited appeal A typical hour program costs
around $\$ 150,000$ a week for
produt arounction and talent, and
product
about $\$ 150,000$ for about $\$ 150,000$ for
a national network
a national network.
With an investment of $\$ 275$.
000 a week any sponsor clearly prefers to have his plugs on
the Beverly Hillbillies the Beverly Hillbillies which
reaches 19 million homes than reaches 19 miliion homes
on a public affairs program
which reaches perhaps eigh which reaches
million homes
CONSEQUENTLY an almost inexorable pressure is exerted
toward "popular programs." toward popular programs.
The public affairs programs,
the music programs all have a har
time getting on the time getting on the air. To
their great credit a number of their great credit a number of
enlightened advertisers such as
Firestone, G ulf, Bell-Howell Firestone, Gulf, Bell-Howell
and others are satisfied with and others are satisfied with
reaching a selected but smaller audience. However,
aren't enough of them.
Somehow you can't entirely
blame the sponsors. We, too want the best value possible
for our dollars. The faile in the system. The answer is in a sliding scale of advertisin
rates that is related to rates that is related to
popularity of the program.
$\underset{\text { of a recent Federal Communi }}{\text { THIS IS A }}$ cations Commission report on that represents a promising approach to one of television's most serious problems
Certainly more Certainly more sponsors
would be interested in paying
for serious drama if he tad to for serious drama if he had to
pay only $\$ 75,000$ for this air pay only $\$ 75,000$ for this air
time instead of $\$ 150,000$. By time instead of \$150,000. By
the same token a sponsor
shouldn't complain too bitteriy for paying a premium price fo his messages in a
that 40 million view.
$\qquad$ from the network's point of
view, but a solution based on view, but a solution based on
a sliding scale is bound to a siding seale is bound to programming nationally
providing audiences providing audiences with spe
cials interests more programs cials interests more progran
to their liking. The range programs would widen and
our choice each night would be our choice each night would be
more varied and far more in
teresting than it is today Elementary Schools Hit By Split-Day
There has been an increase
of 695 elementary students on half-day session in the Los An geles City School District during the past month, according
to Jack P. Crowther superin tendent. As of March 11, the total number of students involved in split sessions wa.
15,070 Torra rumbence schools and the
number of students on split
session session are: Carson Street School, 36 students; Del Am
School, 35 students; 223 r Street School, 279 students Van Deene Avenue School, 71
students: and Wilbur Avenue students; and Wilb
School, 114 students.

New Service Available at City Library Complete Standard Rate and Data Service is now available
in the Los Angeles County brary system at the Torrance Public Library, 1345 Post Ave
This is the This is the only public library
offering this service in the area. Standard Rate and Data Service is a series of publica
tions giving advertising and physical requirements of American and Canadian peri odicals, television, radio, and
transit "car cards," and lists publishers, editors, advertising managers, and other kay per-
sonnel, branch offices, sonnel, branch offices, and cir-

| Kitchen Charm Wax Paper ${ }^{100} 0^{n}$ |  | Calo Cat Food |  | Zee Toilet Tissue 4 年保 $37{ }^{\circ}$ |
| :---: | :---: | :---: | :---: | :---: |
| Ajax Kitchen Cleanser | White King "D" |  | Water Softener | Cream of Rice Cereal noor 474 |
|  | G |  |  | Ritz Crackers mansco |
| Ajax Liquid Cleaner isoz can .i......... 414 | S12E | $27 / 2$ con 33 com 33 | PKG. 2 | Folger's Coffee |

5035 PAC. COAST HIWAY AT CALLE MAYOR - IN TORRANCE
1260 W. REDONDO BEACH BLYD.-IN GARDENA

