## Foul Weather Hampers Shopping in Some Areas

G.E. Toaster

MEN'S Sport Shirts

2 \* 5.00

Stretch Socks

Ban-Len... 100% nylo except for decoration: Ass't. colors and fancie:

Fits 10 2 tor 1.29

MEN'S Wrist Watch

"Cartridge" Pen

Travel Alarm

Men's Wallets

12.95

By REYNOLDS KNIGHT
Retailers are hoping for an all-out surge of last-minute Christmas shopping in the few days remaining. If a real spending spurt doesn't develop, their volume for the year in many instances will fall short of hoped-for records. The villain in this important sector of the economy: unseasonable weather, which held down shopping in the first two weeks of the Thanksgiving down shopping in the first two weeks of the Thanksgiving week showed more than half of them

Batteries - 9 Volt . . Arw1.00

Tape Recorder

19.95

2.95 - 3.95

19.88

6.98

"Lincoln Head" — 3 pages ... aclusive stub-hinge. Royal Blue, Gold 1.98 stamped. 2.75 Value.

Scott's for U.S. and U.M. Stamps.
9x11" book with spiral binding.
1.50 Value
Folding Stamp Hinges — Pak of 1,000 — 2 Paks 30c

Christmas

Periett Presents far men

**GIFTS** 

6.00

Stamp Album

SCHICK "Super Speed"

**Cuff Links & Tie Bar Set** 

of mutual interest in the field pany has developed an elec-of Polymer chemistry. of plastic and is plugged into auto battery syste eye Loupe "Gazing"—Most of the nation's jewelers, gazing through their eye loupes at backer is preparing to offer the state of the nation's jewelers, gazing through their eye loupes at backer is preparing to offer the nation of the nation o lb. cans with a spicy sauce tiny, shiny parts and shimmer-ing diamonds, see also a Christ-mas that may be more sparkdesigned for heating right in

the can over any kind of fire
... A Pennsylvania firm offers
"permanent candles" having key finding of a special pre-Christmas survey made among an outer case of aluminum and a spring device inside that pushes up wax candles that pushes up wax candles that per cent of the jewelers sampled coast-to-coast held this outlook going into the last week of shopping days, reports the market research department of Bulova Watch Co. keeps the flame at full hair. The candle cases are 12.

STILL CHAMPION-Almost from the start of the automo-tive era, cast-iron engines w "e jeweler's total volume and rank No. 2 seller, but most jewelers warm consumers just didn't warm up to aluminum engines

BITS O' BUSINESS - The 200-millionth motor vehicle built in the U. S. since the inwatch sale to range from \$41 to \$60.

THINGS TO COME—For truck drivers, farmers or others who may drive exposed to the weather, a French com-

There are some "rough spots," not surprisingly, partic-ularly in the iron range country in northern reaches of Minnesota, Wisconsin and Michigan; the rule for U. S. cars -up to the latter 1950s that is At that braska; heavy snow and frost time several auto makers said areas of Florida and the lower they'd begin making blocks of Great Lakes region; and, some tough competition from discounters in New Jersey. Jewelers are heartened by offered in 1961 with aluminum the rising disposable income total, which stood at an allengines. But now that the 1963 models have arrived, it appears total, which stood at an all models have arrived, it appears that the innovation is headed for the scrap heap. One big also by their own sales estimates for a gain from \$1.6 billion to more than \$1.7 billion.

Watches account for about 15 per cent of the average only two of its lines. Explanations consumers just didn't the consumers in the consumers in the consumers in the consumers in the consumers of the consumers in the consumers in the consumers of the scrap head. One big also by their own sales estimates for a gain from \$1.6 billion to more than \$1.7 billion.

## **How Does Chapel Get His Column?** Here's the Word

expected sales of quality watches to become the No. 1 seller during this season. The biggest proportion of these jewelers expected their average

By CHARLES E. CHAPEL Assemblyman, 46th District This is the last issue of my regular, weekly column which will appear in your newspaper before the end of 1962. Shortly after you elected me in Novem-ber 1950, I began to write this message to the people and send it to newspapers each week. At first very few news-papers would print it, but now it appears regularly in 14 papers and irregularly in 17

other newspapers.

Those who do not print it each week select only those issues which the editors believe are of especial interest to their own readers. Some are used as the basis for editorials by many newspapers, a few of which credit the source. In some instances, only portions of this column are published. Whether my name appears or not is not important. What really counts is the message and not the message?!

PEOPLE frequently ask

cil and my wife, Dorothy, typed it for me.

Some of you ask: "Where do you get your ideas?" The answer is that you, the read ers, have been very kind to me for 12 years and have written to me, offering suggestions for legislation, asking questions, and telling me when you think I am wrong. From you, the readers of this newspaper, I have received the ideas which came back to you in this column.

State's income from tideland of money is going into the gen-marked for small boat harbors development, we must find an-marked for small boat harbors.

OWNERS OF small boats purchase many millions of gallons of gasoline for their boats not their automobiles). Under existing laws, taxes paid by boat owners and users are re-

column.

I USUALLY type the column in one-half hour or less, typing as fast as I can so that the flow of words comes from the heart as well as the mind. If I spent more time on it, the column might be more literary but certainly it would become colder and less human.

More than 90 per cent of my

mothers. How do I know? High school girls and great grand-mothers often proudly tell me their ages. Those under 18 and those over 80 frequently state their age. Women in between do not give their ages but frequently I can guess their approximate ages by the problems they present.

Next to the schools, colleges, and universities, I believe that newspapers are the greatest mothers.

newspapers are the greatest educational institutions in the Calif. United States. Libraries rank Again, I wish you a Very third. I would like to report Happy New Year!

that libraries rank second, but the librarians themselves have told me that they have less influence than the newspapers. Nevertheless, regardless of the order of influence, this week I salute all teachers, all saute an teachers, an news-paper people (including news-boys, composing room person-nel, reporters, photographers, editors, publishers, and own-ers) and librarians.

THE IMMORTAL Abraham THE IMMORTAL Abraham Lincoln said: "People are usually just about as happy as they want to be," or words to that effect. My wife, Dorothy, and I join in wishing you and all your relatives and friends a Very Happy New Year! Lift up your hearts! Brush away the dark clouds of worry and despair and you will see the despair and you will see the sun shine! In 1955, I was vice chairman,

Joint Interim Committee on Marine Affairs and Bay Area Development; and later when I was chairman, Assembly Interim Committee on Marine Affairs, through 1955, 1956 and 1957;I advocated the crea-PEOPLE frequently a sk: terim Committee on Marine "Who writes your column?"
The answer is that I have written it myself, on my own type-writer, each week for about 12 years. The only exception is that twice when I was sick in bed I wrote it with a lead pencil and my wife, Dorothy, typed it for me.

Some of you ask: "Where

poat owners and users are re-

be more the would become coluent it would become coluent it would become coluent it would become coluent it will consider the more than 90 per cent of my letters come from women, ranging in age from high school girls to great grandmothers. How do I know? High mothers. How do I know? High to the Small Craft Harbors wolving Fund for the devicement of small boat harbors. Please write to me at Response to the column of the laws providing that the pro-claimed gasoline taxes p. 1 / boaters be transferred from



9.88 LADIES' Wrist Watch By Severeign "Perette"

— Pear shaped, yellow

color, raised 2 figure sun burst dial. Cord band. 12.95

REMINGTON LEKTRONIC II RECHARGEABLE SHAVER

24.95

LADIES' "Slipperettes" Latest in smart, com-fortable folding slipper-ettes. Many styles and colors. Acetate gift 1.79

"Petti" Panties

Courty Electric Blankets

Twin Bed Size Single Control

Bouble Bed Size Single Control

Desert Flower by SHULTON

Gift Set by cory

**Bath Powder Set** 

"Tweed" Gift Set

Automatic . . . Can be used fitted or flat. Rayon, Cotton, Nylon blend. Ass't. colors with matching nylon binding. Guaranteed 2 full years.

GIFTS
to put stars to bar syes

"Emeraude" Parfulm de Tolland, Guali Oil (Perfumed), Perfume & Dusting Pow-der. Silk lined gift box.

vder and Lamb's Wool Powder 5.00

Fragrance Fling by SHULTON

1 oz. Toilet Water of Desert Flower. Friendship Garden, Old Spice & 2.50 Escapade. Gift boxed.

By Lentheric — 2 piece set containing Cologne, 3 oz., and Bath Powder, 5 oz. Topped 4.00 with pink bow.

1 to 3 59c 79°

12.49

12.89

15.98

Ladies' Wallets

Eight 10" Plates . Eight 6" Saucers & eight cups • Eight 12 oz. Soup/Cereal Bowls • Eight 8 oz. Dessert/Fruit • 11" Platter 8" Vegetable • Creamer • Sugar Lid. 4 Designs: Laguna — **CORNING WARE** Meete Carlo— Spring Floral— 14.00 Set Marinesa, 14.00 Set Freeze - Cook & Serve in Same Dish

Manicure Sets by Modern Men's & Ladies' — Battery operated, it shapes, files, removes calluses, trims corns, removes hang-nails etc. Complete 3.95 Botteries Extr

> Lady "Capri" Pen over lingerprints or grease. Hi-fashion color 2.95 combinations.

CANDIES

"Christmas Cheer"

3 lbs. 1.89

"Sampler"

1 lb. 2.00

1 m. 1.30 2 ms. 2.60

Cherry Chocolates

Arabian Nights Mix

Miniature Chocolates

drach's - Ass't. centers. 79

Cashew NUTS

Nut Shelf -

**Mixed NUTS** 

13 ez. 89°

NUT SHELF — Lightly Salted, Vacuum Packed.

11 sz. 69°

the Store with more for Christmas Saucenan Set 1, 1½ å 1¼ qt. size. 3 covers, 1 han-dle & cradle. 14.95

7" Skille Double Boiler 3-Piece Set — 2½ qt. bowl. 2 qt. insert & clear 11.95 1

Percolator 6-Cup capacity. 9.95 . Electromatic Percolator 16-Cup Capacity. Com- 29.95



Gift Wrap

10 Roll Bex — 8 rolls of paper plus 2 rolls of foil. 26" wide, over 83½ ft. of 1.88

Tissue Paper

White - 25 sheets of 23c paper, each 20 x 30".

Tissue Paper

Fancy Paper

Cutter Box - Conti

Polaroid Land Camera J-66... With electric eye. No focusing needed. Just aim and shoot, and in 10 89.95

seconds you get your picture.

Starmite Outfit

WRAPPING

Carling Ribbon

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**Embossed Foil** 

6 Spool Pak — 3/16" 59c wide ... Colors & white.

%"x45 ft. or %"x36 ft. 390 Ass't. colors & white. 390

G.E. Hair Dryer Three heat selections Large bouffant fits or

TOBACCO

Selmar — Ass't. lea Colors and "Coin Hobby" Starter Kit R.G. Dun .... 2.40 Roi-Tan Coin Album

nters" - bu et se 4.75 Corona - m . m 6.75 Dutch Master 3.35

**Dutch Master** Gerena Beless" - 3.85 El Producto 3.00

King Edward Bat et to 2.98

Tobacco Pouch
"Ninter" . . . Genuine
leather. Grafity Jopen. 2.25 Pipe Rack & 6-Pipe rack, solid walnut, feit 4.95

Pipe Lighter

"Nimred" "Executive" Sit-ver color case. Lea- 3.95 therette like grip. 3.95 **Boxed Stationery** by STUART HALL

1.29 性

Bathroom **Tissue** CHIFFON Chiffon

49°

2-ROLL PAK 2

side camera with buit-in flash holder for AG-I bubs. Batter-ies, bulbs, film, neck strap & 9.98 8mm "500" Projector BROWNIE — Threads itself auto-matically . . right onto 400 ft. ree-for half hour showings. Built-in cas-construction. Never needs oiling. 8mm Editor & Splicer Mansfield — Fast action automatic splicer. Gives clear large picture. 400 ft. reel capacity. Easy to store. 17.88 K-135 . . . 20 Exp. Roll. 1.49 POLAROID #37 For J-33...3000 Speed. 1.49 POLAROID #47 8mm COLOR FILM Processing Include Colorchrome. 1.98

ZEST .... Bath 2 ter 43° ZEST . . Complexion 2 fer 29° / CLOSED CHRISTMAS DAY DREFT ..... GIANT 83° 0 DASH ..... GIANT 77° CASCADE ..... 20 0z. 45\* SPIC & SPAN ..... Reg. 29° DOWNEY ..... GIANT 79° LAVA ..... 3 ter 35° DRUG STORES OXYDOL ..... GIANT 83° DUZ ..... QUEEN 97°

For J-66 ... 3000 1.98 G.E. Flashbulbs #5 Doz. 1.29 G.E. M-2 Bulbs . . . Doz. 1.19 G.E. AG-1 Bulbs . . . Doz. 1.03 OPEN 9 AM-10 PM ... 7 DAYS A WEEK

TO THE

Old Spice Set After Shave Lotion and crisp, clean 2.50 Old Spice Cologne in matching bottles. Pipes 5.00
"Kaywoodie" to
World's Finest Pipes. 10.00 Sportsman Set Shaving Lotion and Cologne, with managerisk, refreshing scent. Duck & pheasant 2.25 insignias, smartly boxed. Old Spice Set by SHULTON "Luxury Sat" Lotion, Cologne, Stick Deodors Talcum, Outdoor Lotion. dorant, Body 5.00 Executive "Go-Round" AU "Thank You" Notes "Grand Three" 3.00 by MAX FACTOR . . . Shaving L. . Cologne for men, 4 oz., and After Shave Talcum, 3 oz. King's Men Set "Crystal Flagor"—After Shave Lotion, 134 oz., Cologne, 134 oz. Boxed. 1.00

> Gift Set by YARDLEY After Shave Lotion, 416 oz., Colegis for Men. 314 oz. and Invisible Talc, 314 oz. 4.25 Three Musketeers by LENTHERIC ... For men of Lotion, Esu de Cologne & Af Powder. Gift boxed.

3.00

1



Gift Set by TUSSY "Midnight" 3-piece Set . . . 4 oz. Cologne, 1 Dram of Perfume and 4 oz. of Dusting Powder. Decorated Box.

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