THE TORRANCE HERALD

AUGUST 31, 1961



FAITHFUL WORKER . . . Marlene Handy displays taped records which are part of an electronic computer system being installed in the new Edison Building in Long Beach. An inch or so of the recording tape may soon contain each customer's name, address, meter readings and other data concerning bi-monthly bills from the utility.

Electronic Machine Computes Electric Bills

Computes Electric Bills Electric bills of Torrance area residents may soon be computed and printed by an "electric brain" capable of automatically scanning a third of a million customers per day. Known as the "Honeywell 600" computer, the electronic Billing center is being set up in the new, ten-story, all elec-tric Edison Building in Long Beach. The \$5 million structure-Mayor Edwin W. Wade and Selling Class Offered Now The Computer Resource of the build-ing at an Open House celebra-tion scheduled from 2 to 5 mer at out of the set of the build-ing at an Open House celebra-tion scheduled from 2 to 5 mer at other throughout the tenstory building is automati-cally maintained at any de-sing and cooling system — believed to be the largest of its type west of Chicago. THE COMPUTER system —

THE COMPUTER system — one of the most advanced of its kind in the world—can se-lect, compute, and print over 25,000 customer bill in a sin-gle work day — without each

Principles of Selling, Merchandising 1, will be offeredlect, compute, and print over
25,000 customer bill in a sin-
gle work day — without even
taking a coffee break!With a "new approach" at Har-
bor College evening division
during the fall semester, ac-
cording to Edward Robings,
chairman of the business di-
vision at the college.Billing for the almost 5-mil-
ilon people on the Edison sys-
terred into the Long Beach
electronic billing center, which
is capable of being expanded
to accomodate this entire
work-load.A lively program has been
prepared which should stimu-
late interest and enthusiasm
on the part of the public to
erroll in a course that will
offer showmanship and classNework Stacks," about the
size and shape of a couple of
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on the part of the public to enroll in a course that will offer showmanship and class participation in modern sales speakers who are outstanding experts in the art of salesman-ship will be invited to lecture on special occasions. The class will meet on Wed-nesday evenings from 8 to 10 p.m. beginning Wednesday, Sept. 13. There are no pre-requisites necessary to enroll in this two-unit college credit. Patrick Koughan, the new finstructor for the course, has had a varied background in

Patrick Koughan, the new instructor for the course, has had a varied background in sales and merchandising, in-cluding radio, television, maga-zine, insurance, mutual funds, advertising and public rela-tions. He is a former west coast sales promotion and ad-vertising manager of Westing-house Electric Corp., Radio-Television Division. He is the owner of a Los Angeles public relations firm offering finan-cial consulting to corporations on mergers, acquisitions and public stock issues. Koughan was an evening incate equipment. When information is fed into the computer, the appro-priate cells are magnetized to

cluding radio, television, maga zine, insurance, mutual funds, advertising and public rela-tions. He is a former west coast sales promotion and ad-vertising manager of Westing-house Electric Corp., Radio Television Division. He is the owner of a Los Angeles public relations firm offering finan-cial consulting to corporations on mergers, acquisitions and public stock issues. Koughan was an evening in-structor in salesmanship at the Metropolitan College of Busi-ness before joining the staff at Harbor College, Evening Division.

a complete horizontal line of

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