FATTHFUL WORKER . Marlene Handy displays taped being installed in the new Edison Building in Long Beach An inch or so of the recording tape may soon contain each customer's name, address, meter readings and other data

Electronic Machine
Computes Electric Bills

Electric bills of Torrance $|$| other prominent civle and po- |  |
| :--- | :--- |
|  | per | computed and printed by an the formal ribbon-cutting and electric brain" capable of

automatically scanning a third of a million customers per day. THE PUBLIC will be able B00" computer, the electronic computer system, a new "Elecbilling center is being set up
in the new, tenstory, all elec-
tric Living Center," and other
unusual feateures of the buildtric Edison Building in Long ing at an Open House celebra-
Beach. $\$ 5$ million structure-handsome acastal skyline- Temperature throughout the $\begin{array}{ll}\text { Long Beach coastal skyline- } & \text { ten-story building is automati- } \\ \text { officially opened today with } & \\ \text { calty maintained at any de- }\end{array}$ Selling Class Offered Now At Harbor JC Principles of Selling, Mer- $\quad \begin{aligned} & \text { glo wo customer bill in a sin- }\end{aligned}$ with a "new approach" off Hared . or College evening division $\begin{aligned} & \text { Biling for the almost } 5 \text {-mil- }\end{aligned}$ lion people on the Edison sys ording to fall semester, ac-- tem' eventually may be transchairman of the business di- - $\begin{aligned} & \text { erectronic billing center Beach } \\ & \text { ent }\end{aligned}$ vision at the college. A lively program has been to accomodate this entire prepared which should stimuon the part of the public to THE "BRAINS" of the com$\begin{array}{ll}\text { nfoll in a course that will } & \text { puter are contained in two } \\ \text { offer showmanship and class } & \text { "Memory Stacks." about th }\end{array}$ participation in modern sales size and shape of a couple of speakers who are outstanding $\begin{array}{ll}\text { shoe boxes, which are valued } \\ \text { at } \$ 150,000 & \text { apiece }\end{array}$ experts in the art of salesmanp wail be invited to lecture The class will meet on Wed estay evenings from 8 to wires muman brain cells Sept. 13. There are no pre- , through each of these connecequisites necessary to enroll ${ }_{\text {a }}^{\text {a process " like an embroidery }}$ course. Patrick Koughan, the new
nstructor for the course hand which accounts for had a varied background in cate equipment. $\begin{gathered}\text { When information is fed }\end{gathered}$ sales and merchandising, in- into the computer, the approciuding radio, television, maga- insurance, mutual funds priate cells are magnetized to dvertising and public rela- record the data. ions. He is a former west for one-million customers can vertising manager of Westing- be maintained on just 24 house Electric Corp., Radio- $\begin{aligned} & \text { reels of magnetic recording } \\ & \text { tape, which can be stored on }\end{aligned}$ wner of a Los Angeles public a shelf just five feet wide elations firm offering finan.- The average customer account al consulting to corporation occupies from one-half to on mergers, acquisitions and three inches of tape. Koughan was an evening in-
which records information
from the computer in written structor in salesmanship at the form, is like a giant type ness before joining the staff $\begin{aligned} & \text { writer. But instead of regis- } \\ & \text { tering one letter or number at }\end{aligned}$ at Harbor College, Evening

REGISTRATION for evening lasses at Harbor College is by
ppointment. Sept. 1 is the or admission and request an appointment. Final registration to 8 held Sept. 5 and 6 registration permits are ob ained the college admis
SEE

Dorre Ann
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