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NTCIA Plans Spring Dance

Plans for a gala spring dance to be used to sponsor a PONY League team this summer. The dance will be held at the VFW Hall, Market and Western Ave., in Gardena and will feature the music of Tommy Dragna. Tickets for the dance may be obtained from members of the NTCIA.

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Realtors to See Property Film at Tonight's Seminar

A color film strip series, "Understanding Property," will be presented at tonight's sales seminar meeting of the Torrance-Lomita Board of Realtors at 7:30 at the YWCA, President Lee Dawson has announced.

The four films of the series are entitled "Nature of Property," "How Real Property is Transferred," "How Land is Described," and "How Real Property is Encumbered."

THE SERIES will be presented by Wayne Pickett, title officer with the Title Insurance and Trust Co. of Los Angeles.

More than 100 Realtors heard Reg Dupuy of Long Beach speak on "Making the Sale" at last week's sales seminar. Dupuy, who has been in the real estate profession since 1926, warned that "we must beware of the needs of our clients."

SIX OUT OF ten Americans won their own homes, and of these, 25 per cent are happy, he told the group.

"But, 75 per cent want something better for many reasons because their present homes are too small, too large, or inconveniently located," he said.

"YET WE ARE selling only 5 per cent of these people because we haven't shown them how easy it is to find what they want," he added.

Creative selling was suggested for the Realtors, and the speaker cited the automobile and appliance manufacturers and the selling they do with "latest models."

AN UNDERSTANDING of financing on today's market also is essential, he told the sales seminar. He spoke of interest rates of savings and loan groups, and deficit spending by state and federal governments as having influence on financ-

ing matters in the real estate profession.

Talking to the group about "Salesmanship" was Harry Colmer of Inglewood.



WAYNE PICKETT To Address Realtors

Dr. Tussing Publishes New Textbook

Dr. Lyle Tussing of Torrance, El Camino College psychology instructor, has authored a textbook "Psychology for Better Living," it was announced this week by John Wiley and Son, publishers.

Materials needed to give understanding to man's emotions, behavior and values are presented in the book with special considerations made in the areas of personality relationships and mental hygiene.

"IT IS HOPED that the book will help foster the building of appropriate behavior patterns as well as help form an effective understanding of human values, and the content of the good life," Dr. Tussing said.

Designed for the young adult, the book has added reader value for persons new in the professions of education, nursing, police and fire work.



DR. LYLE TUSSING Publishes Textbook

As such it covers the subjects of social psychology, guidance, counseling and behavior deviations.

DR TUSSING'S original draft was presented to members of the psychology departments prior to publication and was forced through an "ordel of classroom fire" before its final acceptance.

A professional consulting psychologist, Dr. Tussing has been on the faculty of El Camino since 1947. He stresses the impact of the college on his book, both as a result of classroom use of the material and because of people like Charles Schlerf, El Camino alumnus, who illustrated the text.

MIDNIGHT FRIDAY IS TAX DEADLINE

Friday midnight is the deadline for filing State income tax returns without penalty, State Controller Alan Cranston, chairman of the Franchise Tax Board, said today.

The Tax Board offices will keep their doors open until 9:00 p.m., Friday night, to provide assistance for taxpayers in making out returns.

Cranston said all single individuals with net incomes of \$1500 or more, and married couples with a combined net income of \$3000 or more must file 1959 returns.

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... so that our employees may enjoy the Holiday with their families.

FOOD GIANT'S Delightful **DELICATESSEN**

DUBUQUE CANNED HAM \$3.98 SAVE \$1.21

Smother your Easter ham in a glaze made of crushed pineapple and brown sugar. Before serving, push cloves into the scores and attach red and green cherries with toothpicks!

5-lb TIN

READY TO POP IN YOUR OVEN. **Borden's Biscuits** 8-oz. Pkgs. 27¢

BORDEN'S • For Delicious Dips **Cream Cheese** 3-oz. Pkgs. 25¢

Pillsbury CAKE MIX 25¢

SEVEN FAMOUS FLAVORS REG. PKG.

LARGE "AA" EGGS 37¢

Strictly Fresh Doz. in Ctn.

JOHNSTON • Frozen LARGE 9-inch FRUIT PIES 49¢

Apple Boysenberry Cherry Peach 9-inch PIE

GOLDEN GRAIN LAGER BEER 6 Full 12-oz. Cans 69¢

OMEGA • Frozen Strawberries 2 10-oz. Pkgs. 25¢

GOLDEN CREME Cranberry Premium Ice Cream All Flavors 1/2 Gal. Ctn. 59¢

FOOD GIANT'S "Banquet Perfect" U.S.D.A. Grade "A" DUCKLINGS 39¢ lb.

GENUINE LONG ISLAND

For an elegant Easter Sunday dinner, serve luscious Roast Duckling crisped to a golden brown! As a side dish you might serve browned wild rice with wine. Top the meal off with a tempting fruit pie (see our special price) loaded with ice cream!

FOOD GIANT'S • U.S.D.A. Gov't Grade "A" • "Banquet Perfect" FRESH TURKEYS 49¢ lb.

NEW CROP • 10 to 16-lb. Average

Surprise your family by stuffing a tender, juicy, young turkey with a crisp combination of apple, celery, onion and toasted breadcrumbs! Delightfully different!

PICTSWEEP • Frozen • Tender • Early-Garden **GREEN PEAS** 2 REG. PKGS. 29¢

FLAV-R-PAC • Frozen • Tender Spears **ASPARAGUS** 3 9-oz. Pkgs. 19¢

FLAV-R-PAC • Frozen • Florida **ORANGE JUICE** 5 6-oz. Cans 19¢

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In 1/4-lb. Sections 1-lb. Pkg.

U.S.D.A. "Choice" Or Food Giant's "Banquet Perfect" CHUCK ROAST 45¢ lb.

Our Extra-Value Trimmed chuck roast makes a hearty and satisfying meal. Simmer with garden fresh vegetables and tiny new potatoes... your whole meal comes to the table at once!

U.S.D.A. "Choice" or Food Giant's "Banquet Perfect" • Tender CHUCK STEAKS Choice Cuts 49¢

ORCHID • Paper Wrap **PAPER NAPKINS** 10¢

80 Count Package

ISLAND SUN • Season's Best Value • Sliced **Pineapple** 25¢

Pixie • White or Assorted Colors **Marshmallows** 19¢

GIFFORD • Medium • Ripe **Pitted Olives** 29¢

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WHITE ROCK • Assorted **BEVERAGES** 10 12-oz. Cans 1.00

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FARM FRESH PRODUCE

RIPE • Central American **BANANAS** 2 lbs. 25¢

Breakfast Treat!

To Feed Your Easter Bunny! **CRISP GOLDEN • LARGE BUNCH CARROTS** 5¢ ea

DIXIE DANDY • Easter Dinner Must SOUTHERN YAMS Large No. 2 1/2 Can 25¢

HEINZ • Mild • Whole **SWEET PICKLES** Large 25-oz. Jar 49¢

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KEY • Sacramento • From New York State **FRUIT WINES** Full Fifth 59¢

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