TORRANCE HERALD NOVEMBER 24, 1957 Twenty

EDITORIALS

Firm Backs Float

Although the new Torrance plant of Coleman Engineers is still in the construction stage here, and the company will not be set up for another three months, at least, officials of the firm were among the first this week to buy memberships in the new Tournament of Roses Assn. here

to help pay for a Torrance float in the parade next Jan. 1. The gesture by Ted Carroll, manager of company services, in buying a membership in each class for his company and another membership for himself is a heartening indication that the new company is going to be an important addition to the city's industrial family.

Just a note about the company as it is seen by the people who work there — more than 95 per cent of the employes will make the move here next spring when the plant is moved to its new Madrona and Torrance Blvd, facilities from Culver City. We wonder how many other firms could move halfway across the sprawling Los Angeles area and take all of its personnel along?

A Weighty Decision

A Long Beach court will decide on Dec. 6 whether the alleged slayer of a small Rolling Hills Estates girl will be tried as a juvenile offender or as an adult.

There is no question that the crime was as horrible as any reported here recently—a 22-month-old toddler slain brutally, without provocation, by a 15-year-old boy.

The decision to be made about the lad's trial is a weighty one—if tried as a juvenile, he would be eligible for release in a few short years; if tried as an adult, the sentence could be of any severity.

We can only hope that the court will consider long and carefully the potentials of a boy approaching manhood who "always wanted to kill someone."

Opinions of Others

We are dealing in 48-cent dollars today. That means We are dealing in 48-cent dollars today. That means that for every dollar we paid for life insurance during the past few years, ever dollar we paid on a mortgage, and every dollar we put in the bank is really worth less today than half of what we paid out. —Pointe-A-La-Hache (La.) Plaquemines Gazette.

 $\dot{\pi}$ $\dot{\pi}$ $\dot{\pi}$ We've noticed a trend in the thinking of the American people since the war. "Let George Do It" is becoming a more and more popular attitude . . Perhaps we should return to the old-time policy of hell-raising every time we see a crooked politician or a bad deal. Maybe hell-raising isn't polite but it is effective—and it's AMERICAN! At least, that's what the men at Bunker Hill thought and they seem to have accomplished quite a lot *Lordon* (Obic) seem to have accomplished quite a lot .-- London (Ohio) Madison Press.

History makes it tragically clear that punishing the press for publishing facts is fatal to a nation's freedom. press for publishing facts is fatal to a nation's freedom. Aware of this, the framers of the first 10 amendments to the U. S. Constitution provided that "Congress shall make no law . . . abridging the freedom of speech or of the press." And this principle has precedence as the first arti-cle of our Bill of Rights—not to favor the press, but to perpetuate our people's freedom to be informed.—Coates-ville (Pa.) Record.

There has arisen in our midst a body of thought which There has arisen in our midst a body of thought which is as unreal as the idea that water is a gas. This body of thought holds it that work is an abomination and that it should be avoided wherever possible. The advocates of this sophistry insist that the way to luxury and plenty is for more and more people to work less and less and to be rewarded more and more for their flagging efforts. But it follows that this dectrine is false. For the way

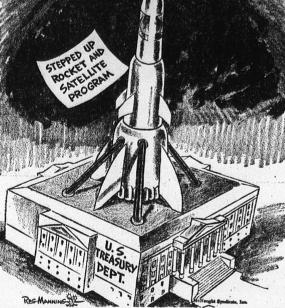
But it follows that this doctrine is false. For the way to have more is for more and more people to work more and more. Substraction and division will never be the same processes as addition and multiplication.—*Colorado Springs* (*Colo.*) Gazette Telegraph.

Possibly the most terrifying news to come off the press wires in a decade is the advent of "subliminal" commer-cials for televisions and movies. This diabolical idea in-volves the use of a visual advertising message flashed on volves the use of a visual advertising message flashed on the screen with such split-second swiftness that the eye and mind do not record it, but the subconscious does. Thus, mother, while weeping over the forlorn fate of the soap opera heroine may all the time be building up an inner but inexorable urge to slink out and buy a flagon of "Pur-ple Passion" perfume.—Anaheim (Calif.) Bulletin.





Launching Platform



Someone's Getting Home Free

* * *

I've been a good mother and want my children to con-tinue to respect me. How can I tell the boy about his back-

Have you ever noticed how many things "they" are say-ing or the multitude of things that "everybody" knows?

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A 'A

It's an entirely human trait to exaggerate the truth some-what. If you're expressing your views on politics, wom-

Dear Ann: Will you please print this in your column at once and perhaps save some innocent guy from getting into trouble with his wife? The elevator in which was riding this afternoon stopped su de enly. I fell against a nice-looking gentle-man who was leaving at six feet tall and had on a white shirt and a dark suit. do to "get him back" but if you should run ito him one of these days, you might men-tion how thoroughly ashamed uare of that evening's per-formance. And just to make your got don't rul n your chances with another "terrif-ic guy," why not stay off the you won't need to w or ry about exceeding your limit. man who was leaving as 1 was entering. He was about six feet tall and had on a white shirt and a dark suit. I'm certain I got some lip-stick on his shirt and maybe on his suit as well. When I turned to offer my apologies the elevator door had shut. Please, Ann, hurry this into the paper. I'm afraid some nice guy is going to have a problem and I feel terribly guilty. —TROUBLE MAKER

Attention all wives whose husbands came home recent-ly with lipstick on a white shirt and/or suit. When he denies any knowledge of how it got there—believe him. This man was the innocent victim of a woman who fell against him in an elevator. I think,

distants min in an every locit to think.
There's an outside chance this letter was written by a wisenheimmer who anticipated trouble at home. However, for willing to assume it's on the level and hope that you'll give the spouse at the house the benefit of the doubt.
(P. S. I'm not going to divide the spouse at the house the henefit of the doubt.
(P. S. I'm not going to divide the spouse at the house the henefit of the doubt.
(P. S. I'm not going to divide the spouse at the house the henefit of the doubt.
(P. S. I'm not going to divide the spouse at the heat you'll be the spouse at the house the hender heat in the column, hoys! Somebody, somewhere, is getting home free.)

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TO BE TAILS IVE BEEN CALL THE AND THE

around looking for the latter room. When I returned I tried to cover up the fact I didn't feel well by suggesting we dance. He said, "Don't dis-grace yourself further. You can't even stand up much less dance."

tan't even stand up much less dance." On the way home, I be-came awfully sick and ruined his car. He was really mad and I don't blame him. I'm afraid he'll never call me again and I'm heartbroken. How can I let him know I'm sorry I made a fool of my-self? I want another chance to show him I can behave like a lady.-D.C.T.

This boy has every right to cross you off his list and 1 wouldn't blame him if he did just that. There's not hin g more revolting to a fellow than a drunken girl—particu-larly one who ruins his car. There's not much you can

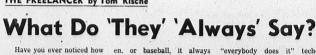
ground without sounding like an immoral woman? Please suggest a few open-ing sentences. It's awfully hard for me to put my story into words.—P.Y.

There's no reason for you to go into this with your son now-or ever. Your husband is the only father he's ever known, so why drag up the sord id past? The only one who should rightfully be filled in on the background is your husband. He already has the facts, so forget it. * * *

The set of CONFIDENTIALLY: MISS 32-22-36; If dimensions are his greatest concern tell him to pick up his tape measure and shove-off. (No, I don't believe in creams. The linbelieve in creams. The lin-gerie store makes more

Sense.) (Ann Landers will be happy to help you with your problems. Send them to her in care of The HER-ALD and enclose a stamped, self-aldressed envelope. (C) 1957, Meld Enterprises, Inc.

THE FREELANCER by Tom Rische



"everybody does it" tech-nique, and it's surprising how effective it is. * * * The best rule to follow is to watch out for the guy who "always" or nearly "al-ways" uses "always." The use of this word is probably re-sponsible for the break-up of many marriages. Find out whether he means "always," "usually," some-times," "occesionally;" or "once."

en, or baseball, it always sounds more impressive to in--cate that "everybody" else grees with you. After all, if you're the only person around who thinks that the Chicago Cubs are going to win the World Series next year, it makes you look like kind of an oddball.

that "everybody" knows? It's positively amazing the number of things that are at-tributed to these mysterious groups designated only as "they" or "everybody." "They" say that Mr. Mur-phy got drunk last night. "They" say that Mr. Mur-phy is seeing another woman on the side. an oddball. The use of "they" or "everybody" is also indefinite enough so that the source cannot be checked. It is par-icularly useful in spreadir... gossip. If the gossip happens to get back to the person gos-siped about, he doesn't know who started it in the first place. 'Everybody'' knows that all politicians at city hall are "Everybody" k n o w s that the things teenagers do when they get together would shock a body right out of his wits.

* * *

* * * * The person who prefaces his statements with "they say" or "everybody knows that" can often be made to shut up if he is asked exactly who he is referring to. The guy who constantly uses these two phrases is also likely to use the term "al-ways" to give added empha-sis to what he is saying: "Everybody knows that Joe Blow always welches on his debts." These two words often are used to hide a multitude of sins. If somebody has a choice bit of gossip to pass along or wants to give added weight to a personal opinion, he invokes "vevrybody" or "they."

"they." If some old busybody an-nounces that "they say that Mr. Murphy is seeing another woman on the side," what she may actually mean is that she saw Mr. Murphy in conversa-tion with a strange woman on the street.

debts." A good way to get this guy to put up or shut up is to ask this character: "Joe Blow does this every time—without exception?" What he prob-ably meant was that Joe Blow forgot to pay off a bet once. Many reputations can be ruined by use of "like yas," "everybody knows," or "al-ways." on the street. If some righteous citizen announced that "everybody knows that all the politicians at City Hall are crooked." what he may well mean is that a cop came by and gave him a ticket.

These words have a place in the English language, but they're badly overworked. Advertising copywriters also are prone to the use of the

REYNOLDS KNIGHT

Firms Face Economy Wave

Mann points out that manu-facturers of floor and wall ceramic tile, for example, are keeping step by concentrat-

ing on product improvement.

They now offer more than 200 different colors and a multitude of sizes, shapes and a textures. "Every industry," Mann contends, "must im-prove to survive."

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THINGS TO COME-A por-

Profit margin slippage, combined with declining sales, will bring fourth-quar-ter profits of many compan-tes below year ago levels. Price increases are planned by some manufacturers to shore up profit margins, but many say competition in their fields is too keen to permit passing rising labor and material costs on to the consumer.

consumer. The alternatives: cost-cut-ting and sales promotion. Managements a re screening payrolls with an eye to elimi-nating some jobs. Many com-panies are relying increasing-ly on machines to do chores formerly done by hand. Some say they intend to take a stif-fer stand against wage de-mands in coming months. THINGS TO COME—A por-bination that weights six points in that weights six points in that weights six points in the second second the second second second second the second sec for stand against wage de-mands in coming months. Many firms are taking a closer look at expense ac-counts and long-distance phone calls, banning over-time work

binne calls, banning over-time work. Sales and merchandising operations are under closer scrutiny. More and more companies are concentrating selling efforts in markets where their products have a strong foothold. Retail chains are taking a śecond look at "marginal" stores and hold-ing out for low-rent sites.

* * *

TO SURVIVE: IMPROVE— Companies maintaining, or even increasing, the percent-age they earn on each dollar of sales at mo st invariably turn out to be the ones with the sharpest knowledge of the consumer's wants—not only now but a year, two years, or ever five years from now— and keying their plans ac-cordingly. TO SURVIVE: IMPROVE-

economy, Mann contends. " People expect things al-ways to, be better," accord-ing to this business l e a d e r. "They constantly demand im-provements. They expect and demand higher quality, year after year, in every product on the market, from soap to ceramic tile."

Maico is a precision manu-facturing company, as is Shaeffer's, and appears able

THE SQUIRREL CAGE By Reid Bundy Procrastinators Crown Queen

I see where my favorite club—The Procrastinators. Club of Åmerica—has got around to crowning its 1956

queen in Philadelphia and the group already is mak-ing plans for its Christmas party. It will be held in April -or thereabouts. Decision on the actual date has been post-

the actual date has been post-poned. " The Procrastinators Club sounds like an ideal organiza-tion, and one that should have no trouble signing up prospective members if they get around to it. , in fact, I could probably submit the names of a few prospective candidates — if you'll give me a few days to get to it. Club President Lester Waas says procrastination is "relaxing, he alth ful, and leads to success in life."

The first of the



etz.

No man really becomes a

fool until he stops asking questions.—Charles P. Stein-

Beaten paths are for beaten en.—Voltaire.

* * * Whether you be man or woman you will never do anything in this world with-out courage. It is the great-est quality of the mind next to henor.—James L. Allen.

SUBSCRIPTION RATES: By car-rier, 45c a month. Mail subscrip-tions 55.40 a year Circulation office FA 8-4000.

to produce electronic consum-ritems that can be mer-sharing the state of the same struments. Maico will func-tion as a Shaeffer subsidiary. It produces hearing heads for paper ecording heads for paper ecorders, electronic ac-dustic civilian and military devices, and medical instru-tents such as electron is station in asles of audiometers station in such as electron is station is stati

2 ~ ~ CASUALTY REPORT -- If CASUALTY REPORT — If you're thinking of going into business for yourself, you'd do well to examine the com-posite picture of the typical business casualty, as drawn by Dun & Bradstreet.

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business casualty, as drawn by Dun & Bradstreet. Over the years, retailers have made up 50 per cent or more of the total casualties. Exceptional years were 1946-47, when manufacturing fail-ures outnumbered th os e in retailing. Food stores and eat-ing and drinking places to-gether account for at least one-third of the retail toll. The average casualty is small in terms of 1 ia bility size. So far this year, 64 per cent of all failures have lia-bilities under \$25,000, and 91 per cent are below the \$100, 000 mark. The typical failure is in its seend or third year of operation. Almost three-difthe are less than five years old. old.

* * *

A A A BITS O' BUSINESS—Salar-ion of engineering, scientific and administrative employes rose an average of 5.9 per cent between June 1956 and before, according to the Am-erican Management Assn.... Housing starts in 1958 are setimated now at 1.070.000, up aix per cent from this per construction market-ing firm.... Dairy people report that calorie consum-sets in ster consting the construction market-ing firm.... Dairy people peopt that calorie consum-sets is responsible for a six per cent rise in skim milk she in the first seven while whole milk sales were up only two per cent.

★ ★ ★
EYE, EAR, HAND, AND THROAT—When the nation's fargest pen-making company pury it might seem to be en-tering a completely new field. But Walter A. Sheaffer II, president of the pen com-any that has just acquired the Maico Company. Inc. Min-ne a polis, manufacturer of devices, sees the move is a agoing aids and electronic devices, sees the move is a social "extension in the field. This Age of Communica-tion could well be called "the sees and education have made great strides in this winded great strides in this winded great strides in this winded and written means, since our founding in 1913, Shaeffer's has been contrib-tion which involves both the cordingly. The export sales managers pay close attention to what E. D. Mann, president of the Tile Council of America, calls a national "psychology of bet-term ent." This is a real power' behind our strong economy, Mann contends. " Popule avenut things al Shafter's has been contrib-uting to written communica-tion which involves both the hand and the eye. Now we have an active interest in communication by voice and ear."

speed necessary to excape gravity and depart into outer space—calculated to be ap-proximately 25,000 m.p.h. These terms, while still strance much because the still

proximately 25,000 m.p.h. These terms, while still strange, may be as common as "differential" and "trans-mission" in a few years. Other words, some com-mon, which are coming, into we uses include "pad" which is the thick concrete base on which a rocket launcher is erected; "trajec-tory" which is the curve des-cribed by an object moving why present atmosphere di-visions of troposphere, strat-osphere, exposphere, Bey ond that is space- and Sputniks. $\dot{x} \cdot \dot{x} \cdot \dot{x}$

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South High's architect, not-ing the discussions here on the advisability of erecting a sun dial on the mall of the new south Torrance school Dow pearing dompidien cost new south Torrance school now nearing completion, sent along a note to School Super-intendent J. H. Hull this week which conveyed the in-formation that the latitude of the mall is 33'-48'-48" north while the longitude is 118'-21'-49" west. "Who says sun dials aren't educational?" he added.

and Quote Torrance Herald

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"once." "Always" can mean many different things — depending on who's talking, and the identity of "they" and "every-body" can likewise vary. Words don't always mean what they're supposed to. Mailbox

Floats, Floats Editor, Torrance Herald: I say let's show Mr. Frohm-hoefer that we are more than 10 per cent citizens, but 100 per cent citizens, but 100 per our dollar now for the membership card. Three cheers for the quar-terback of the float program. Now let's see the whole team go to work with the old "go-go-go" enthusiasm. NELLIE WATKINS

Editor, Torrance Herald: That Frank Frohnhoefer-letter sure helped jar 'em loose. Bet we all have that float in the parade. Tm glad the band got the money m

. . . And More Floats

BEN FRANKLIN