## WE WELCOME YOU TO TORRANGE

Come to Torrance, one of the Brightest Industrial Spots in Southern California—Come to Torrance to Work and to Play—Come to Torrance and Invest Your Money—Come to Torrance and Do Your Trading.—This Chain of Stores, 7 in all, with over \$250,000 of Standard Merchandise, offers you a place to trade where you can cut down your cost of living by buying Staple Goods at Cut Prices—for Cash.—Three out of four of our regular sales force live in Torrance, and we aim to make it a 100% Torrance proposition as soon as possible.—We welcome you with Lowest Prices in Southern California, the Lowest in Ten Years.—We offer you today over \$40,000 worth of Standard Merchandise; everything underpriced—not down one day and up the next.



Remember that this Store, with its large stock, with its thousands of bargains, is carried on our books as an Investment for the full year of 1927.—We are building for the future.—Our reward will come in 1928, 1929, 1930, and later.—Now we are bidding for your good will with the Lowest Prices in Ten Years.—Try paying cash for 30 and 60 days and you will never go back to your weekly nightmare of having bill collectors coming on your doorsteps and wearing out your door bells, and no more garnisheeing of wages. What you have will be yours.—You can be assured Dry Goods, Shoes and Clothing can not be bought on time as cheap as for cash. If it could be done we would not be in Torrance today.—Every city of any size doing a credit business on a long-profit basis extends an open invitation to chain store competition and if you do not use printer's ink it invites more.—We are doing a business of close to \$180,000 a year right between our Redondo and Torrance Stores.—One helps the other one.—Our Business Associate, Mr. Hawkins, opens another store in a few days.—Yours for More Stores, More Business, More Work, and More Payrolls—

THE SAMPLE STORE

1319 to 1321 Sartori Torrance

Hawkins & Oberg

106 to 108 Diamond St. Redondo