

The number of new business buildings
erected in Torrance since the first of the year
has caused has caused considerable discussion as to the
genuine need of so many store rooms. Not a little uneasiness has naturally been felt by
some of the merchants who have pioneered
the lean davs of the city Torrance cannot hope to compete with sur-
rounding towns, to say nothing of Los Angeles, without having every line of trade well
represented. In a growing city where new represented. In a growing city where new
residents have not as yet established socia
relations affecting their local interests, it is inevitable that a large amount of money will
be spent out of town for merchadis. be spent out of town for merchandise tha
might be kept in circulation at home.
To keep Torrance people buying in Tor rance and attract trade from surrounding ter
ritory the usual array of stores found ritory the usual array of stores found in an
up-to-date city are required. To attract
ftores, space must be provided in tores, space must be provided in a suitable
location. With the growt of Torrance this
space, has proved inade oret space, has proved inadequate. To secure
larger (uarters some of the established mer-
chants in the city are building or have chants in the city are building or have se-
cured new store rooms to meet their ex-
pansion of business pansion of business.
Owing to limited
 past. The new store rooms are eliminating
this detriment to the expansion of retail busi ness in the city. A definite example may be
cited in the case of the furniture store and ne shoe store, each of which now occupy
new store rooms while a new business in
Torrance has opened in the rooms vacated by them. Each of these stores now has sufficient space to properly display their wares
and take care of their growing business in a
manner impossible when cramped for floor space in one room.
For a time some of the new business firms
may affect some may affect some of the older established
stores, but the new business coming with the rapidly increasing population will more than
offset this temporary loss of trade. To the consurner, compotition in trade is always wel-
come because it enables him to buy come because it enables him to buy at home
as economically as anywhere else. But when
all is said regarding competition, it is not "price", but "variety" competition, it is not holds trade. The
consumers of Torrance are the same consumers of Torrance are the same as in
other communities where the fact has been other communities where the fact has been
well established that trade will remain with
the home merchants if each is well represented. This variety of merchandise can only
be presented to the consumer by each merchant giving his undivided attention to his particular line of merchandise. as the consumers, will eventually see that the ow store buildings will be a general benefit
o the whole community and an aid to mak.

Keeping a large army in case of war works
ut about like keeping a large suply matches in case of a gas leak. supply of The average citizen knows by this time
that trouble is about the only thing you can orrow without gilt-elge security

Every time we see a man making a monkey win wasn't about half right



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