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BUSINESS HARMONY AND PROFITS

"If there isn't harmony in the factory, there can't be any in the piano." This significant statement a big piano manufacturing company prints on its stationery.

If this company lives up to its suggestion its profits must be as great as the excellence of its pianos, for there is a very close connection between harmony and profits, between harmony and excellence.

Whatever increases happiness increases mental and physical harmony, and increased harmony is a condition of increased brain-power, of greater mental and physical capacity.

The brain can never manifest or exercise its maximum power when the mind is discordant, because its faculties will not perform team work unless there is harmony throughout the mental kingdom. And without perfect team work of all his faculties no human being can do the most and the best of which he is capable.

Progressive, up-to-date business men are learning more and more the psychology of harmony. They are trying to make their employees just as happy, just as satisfied and comfortable as possible. They know that light and air, sanitary conditions, a bright, cheerful environment, encouragement, appreciation, kindness and good will are the best creators of harmony in factory, shop or office, just as they know that the best an employer has to give his employee is voluntary; that it cannot be forced.

He is a poor sort of employer who does not realize that when employees see their employer doing everything possible for their convenience, everything possible to make them happy and successful, they will do more and better work for him willingly, gladly, with all their hearts, than he could ever get out of them by harsh, bullying methods. Far-seeing employers are finding that harmony pays the biggest kind of dividends, and that establishing it in their business is one of the best investments they can make.

Only yesterday I heard a very successful manufacturer say that there was a spirit of kindness and good will to the weaver and to the user woven into every piece of goods that went out of his factory. He said that the money he got for his goods from satisfied purchasers was only a small part of his satisfaction in business; that the spirit of good will radiating from every piece of their manufactured product, and from every member of the concern, from partners and heads of departments down to office boys, brought more real happiness to all concerned than any amount of money could.

—O. S. M.

St. Helen two turtles and a parrot that saw Napoleon when he was alive. The turtles are 170 years old and the parrot 120 years old.

THE OBSERVANT EYE

It is said that the idea of the suspension bridge was suggested to its inventor by a spider's web suspended across his pathway while walking in his garden one dewy morning.

Sam Cunard, a poor Scotch lad, used his eyes to such good purpose that he was able to whittle a model of a steamship, from which the first ship of the great Cunard Line was copied. This whittled model became the standard type for all the magnificent ships since constructed by the Cunard firm. In after years, when the poor, whittling Glasgow boy became Sir Samuel Cunard, he never forgot that he owed all his honors and wealth to his powers of observation and his conscientious whittling.

When Henry Ward Beecher, at the peak of his power and popularity, was asked where he got his sermons, he said: "I keep my eyes open and ask questions." In other words, the great preacher got his sermons everywhere, from life and nature, through his marvelous powers of observation.

The power which inheres in a trained faculty of observation is priceless. There is no position in life where an observant eye cannot be made a great success asset. No matter what your task in life or what you intend to make of yourself, there is nothing which will help you more than a keen power of observation. And there is no faculty more easily cultivated. Its development is not dependent on books or schools, but on the intelligent use of your eyes.

Charles A. Eastman, in his book, "Indian Boyhood," gives us a good idea of how the Indian youth acquires the marvelous keenness of observation for which the Indians are noted. He says: My uncle, who educated me up to the time when I was fifteen years of age, would say to me when I left the tepee in the morning, 'Hakadah, look closely to everything you see, and at evening, on my return, he used often to catechize me for an hour or so. 'On which side of the tree is the light-colored bark? On which side do they have the most regular branches?' It was his custom to let me name the new birds that I had seen during the day. I would name them according to the color or shape of the bill or their song or the appearance or locality of the nest. In fact, anything about the bird that impressed me as characteristic."

If children, especially those reared in cities and towns, were, like this boy, trained at the start to look at everything with the seeing eye that would take in every detail of its appearance, and to tell what they saw, there would be a far higher grade of intelligence among us than there is today. There would also be many more successful people.

A steamship recently dashed into Falmouth, England, afire, after a race of 100 miles to save the lives of her 88 passengers and crew. The fire was discovered while the passengers were asleep and the captain, keeping them in ignorance of their danger, prepared the boats for the launching and made for Falmouth under full steam.

The only known flock of snow geese in existence recently arrived in Quebec on its annual northern migration. Each year the birds stop at Cap Tourmente on the St. Lawrence River, on their way to the coast of Labrador. They have made these stops for more than forty years, and the flock has been closely protected.

FIRST BAPTIST CHURCH OF TORRANCE

"The Church of the Open Bible."
SUNDAY SCHOOL PICNIC

The annual picnic of the Sunday School will be held Monday, September 5, at Lincoln Park. Several trucks have been engaged for the happy occasion, and ALL MEMBERS of the Sunday School and VISITORS, and those who are GOING TO START to go to Sunday school, should be in attendance at the class session this coming Sunday at the hour of 9:30 sharp. There are teachers for all grades and the superintendent will be glad to assign all new comers to a suitable class.

"THE GOLDEN AGE"
The sermon for the morning will deal with the glories of the millennium and its tragic end. Bring your Bible.

"WE WOULD SEE JESUS"
The pastor will preach on this theme at the evening service. The time for the Song Service is 7:30 sharp. Bring a friend.

"Whom having not seen ye love in Whom though now ye see Him not, yet believing, ye rejoice with joy unspeakable and full of glory." Peter 1:8.

Rev. Stanley H. Thorpe, Pastor.

TO PREVENT SUNBURN

Persons who have a tendency to sunburn should take pains to protect the face and hands when they begin out-of-door life. For instance, at the start of the summer vacation, a wide-brimmed hat and—for a woman, a thin veil—may be worn until the skin becomes accustomed to exposure.

A solution of quinine in petroleum will prove very useful in protecting the skin against sunburn. A powder made of one part quinine to 15 parts of talcum may be dusted in the skin as a preventive against burning.

Cold cream applied after the skin has been burned will promote comfort.

After exposure to the sun the skin should not be washed in water until the next day. It should be cleaned by smearing it with cold cream and then gently wiping it off with cotton or a soft cloth.

Even though your skin is delicate and liable to become sunburned, do not avoid the sunlight persistently. The sun's rays are good for your health. They kill the germs of disease and produce vital reactions which are invaluable as promoters of good health.

Every person should have an hour or more in the sunlight every day, and no house is fit to live in unless its windows are penetrated by the direct rays of the sun.

LITERATURE AT THE STATE FAIR

To Secretaries of Commercial Organizations:

This association is establishing a general information bureau at the State Fair, Sacramento, September 3 to 11, inclusive.

It is our aim to be of service to the Chamber of Commerce and other organizations in California, and if we can be of service in the way of distributing literature or other information concerning your county or community, please send a supply of literature to the "California Development Association, State Fair Grounds, Sacramento, so that we may intelligently answer queries. If you are not exhibiting, this may be a measure help advertise your community and demonstrate the value of representation.

Sincerely yours,

MRS. E. M. VAN FRANK,
Secretary California Development AssociationThe Two Winners
In The Queen Contest

MISS ERMA MORFORD

Torrance Fiesta Queen



MISS DOROTHEA MURPHY

Who won second prize in Fiesta Queen Contest

Hey Kids!

LISTEN TO THIS

Next Saturday, September 3, any Child visiting this Store with its parents will receive a handsome

School Tablet
Free!

Don't Miss This Opportunity to Get a Tablet Before
School Commences

Fess Grocery

PHONE 9

TORRANCE

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MAY WE HELP YOU
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A poor working car—with defective parts—or "Out of Tune"—Spoils all your pleasure. Drive in and let us look it over and

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MAMA'S BABE

Mrs. H. O'Leary, of North Arlington Avenue, contributes poems written by her sister, Mrs. Maud Ratcliff, of Chicago:

So sleep, sweet one from God, sweet sleep
In her little pink night gown, barred off with white,
I hush my babe to sleep tonight.
Her sweet little head lies on my breast
As I rock and sing my babe to rest
Of "Little Bo-Peep" and "The Sugar Plum Tree,"
And the bold adventures of "The Fishermen Three,"
And the well-known sand man, so funny and wise,
Throws his sand of sleep in my darling's eyes.

And little pink shades of a delicate hue
Are closely drawn over windows of blue,
And off to the wonderful land of sleep
She toddles to delve into mysteries deep.
For sleep is the gift of the God of Peace,
Where thoughts of trouble and care all cease,
And I watch the smile on my baby's brow,
For the angels smile back on my babe, I know.

So sleep, sweet one from God, sweet sleep
Come to you, and angels their watch shall keep,
For from every mother heart these prayers arise
O'er the cot on which her loved one lies.
And in years to come may these prayers be true
For the road of life has a store for you.
So I sing to my babe with a mother's love,
Trusting all else to our Father above.

MRS. MAUDE GUILD RATCLIFF.

Jan. 15, 1907.

P. T. A. CARD OF THANKS

Mrs. F. H. Clark, president of the P. T. A., wishes to thank all who so liberally donated either articles or money for the P. T. A. booth at the Fiesta, and also to express her appreciation for the loyal support given by the members of the committee who worked so faithfully throughout the summer and during the Fiesta days.

The sale was a success in every way, and after all bills are paid the association will realize about \$70.00, which will be applied to the fund being raised by the P. T. A. for the picture machine for the school building.

The members all wish to thank Mrs. E. Vordis for the beautiful guess cake she donated, about \$10.00 being realized from the sale of the cake. There were 4688 beans in the bottle. The one guessing the nearest was Mr. Webster of the McKinley Inn, whose number was 4685.

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Ignition Company
Service Station for the

—Repair, Recharge and Rent—
All Makes of Batteries
Overland Battery now—\$26.50
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